

# ALASKA INDUSTRIAL DEVELOPMENT AND EXPORT AUTHORITY REVOLVING FUND (a Component Unit of the State of Alaska)

Combined Financial Statements

June 30, 1996 and 1995

(With Independent Auditors' Report Thereon)

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601 West Fifth Avenue Suite 700 Anchorage, AK 99501-2258

# Independent Auditors' Report

The Board of Directors
Alaska Industrial Development and Export Authority
(a Component Unit of the State of Alaska):

We have audited the accompanying combined balance sheets of the Alaska Industrial Development and Export Authority Revolving Fund (a Component Unit of the State of Alaska) as of June 30, 1996 and 1995, and the related combined statements of income, changes in equity, and cash flows for the years then ended. These combined financial statements are the responsibility of the Alaska Industrial Development and Export Authority's management. Our responsibility is to express an opinion on these combined financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the Alaska Industrial Development and Export Authority Revolving Fund (a Component Unit of the State of Alaska) as of June 30, 1996 and 1995, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Our audits were made for the purpose of forming an opinion on the combined financial statements taken as a whole. The combining information is presented for purposes of additional analysis of the combined financial statements rather than to present the financial position, results of operations and cash flows of the individual project groups. The combining information has been subjected to the auditing procedures applied in the audits of the combined financial statements and, in our opinion, is fairly stated in all material respects in relation to the combined financial statements taken as a whole.

KPMG Prax Marvich LLP

August 23, 1996



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(A Component Unit of the State of Alaska)

#### Combined Balance Sheets

June 30, 1996 and 1995. with combining information at June 30, 1996

	Combining i	nformation		
	Enterprise			
	Development			
	Activities			
	and	Restricted		
	Unrestricted	Economic		
	Economic	Development		
	Development	Project	Comb	
<u>Assets</u>	Projects	(note 3)	<u>1996</u>	<u>1995</u>
Cash and cash equivalents, partially restricted				
(note 5)	\$ 36,288,072	1,152,543	37,440,615	31,535,254
Investment securities, partially restricted (note 5)	248,097,013	145,234,637	393,331,650	355,820,122
Loans (note 6)	232,004,260	28,794,326	260,798,586	272,973,284
Less allowance for loan losses (note 7)	12,474,502	1,817,571	14,292,073	18,218,704
Net loans	219,529,758	26,976,755	246,506,513	254,754,580
Net investment in direct financing leases				
(notes 3 and 8)	34,919,967	179,437,842	214,357,809	218,704,697
Accrued interest receivable	5,880,658	2,811,730	8,692,388	8,013,337
	2,000,020	3,426,141	3,426,141	3,806,824
Prepaid bond insurance, net Development projects (note 8)	170,201,096	3,420,141	170,201,096	109,325,884
Other real estate owned	11,563,238	168,638	11,731,876	15,279,679
	5,814,062	100,030	5,814,062	5,826,061
Venture capital limited partnership investment Other	1,496,609	2,373,433	3,870,042	3,602,063
Otter	1			
	\$	361,581,719	1,095,372,192	1,006,668,501
Liabilities and Equity				
Liabilities:				
Bonds payable (note 9 and 10)	112,995,000	94,300,000	207,295,000	220,870,000
Accrued interest payable	1,893,473	1,683,894	3,577,367	3,716,920
Accounts payable	39,007,677	105,815	39,113,492	10,945,973
Total liabilities	153,896,150	96,089,709	249,985,859	235,532,893
Equity:	234,434,346	143,511,300	377,945,646	346,596,975
Contributed capital	234,434,346 345,459,977	121,980,710	467,440,687	424,538,633
Retained earnings	579,894,323	265,492,010	845,386,333	771,135,608
Total equity	317,077,323	205,472,010	0.0,000,000	, , , , , , , , ,
Commitments and contingencies (notes 3, 8, 11 and 12)				
	e 322 300 432	261 501 710	1 005 272 102	1,006,668,501
	\$	361,581,719	1,095,372,192	1,000,000,1

(a Component Unit of the State of Alaska)

# Combined Statements of Income

Years ended June 30, 1996 and 1995 with combining information at June 30, 1996

		Combining	information				
	-	Enterprise					
		Development					
		Activities					
		and	Restricted				
		Unrestricted	Economic				
		Economic	Development				
		Development	Project		Comb	ined	
		<u>Projects</u>	(note 3)		<u>1996</u>		<u>1995</u>
Revenues:							
Interest income:							
Loans (note 6)	\$	19,555,687	2,160,351		21,716,038		22,533,259
Investments		16,942,586	8,693,462		25,636,048		24,527,472
Direct financing leases		2,570,012	11,207,936		13,777,948		12,212,240
Total interest income		39,068,285	22,061,749		61,130,034		59,272,971
Other income		4,209,024	-		4,209,024		230,593
Gain on sale of securities		531,093	·		531,093		221,512
Total revenues		43,808,402	22,061,749	: :====	65,870,151	_	59,725,076
Expenses:							
Înterest		8,282,269	6,827,075		15,109,344		14,965,869
General and administrative		3,480,613	131,587		3,612,200		3,327,331
Depreciation		936,640	-		936,640		-
Bond insurance		_	380,682		380,682		175,026
Write-downs and net expenses associated with							
other real estate owned		2,879,402	49,829		2,929,231		295,754
Provision for loan and development project		, .					
losses (note 7)			<u>-</u>				3,500,000
Total expenses		15,578,924	7,389,173		22,968,097		22,263,980
Net income	\$	28,229,478	14,672,576		42,902,054		37,461,096

(a Component Unit of the State of Alaska)

# Combined Statements of Changes in Equity

Years ended June 30, 1996 and 1995

		Contributed capital					
	Enterprise			Enterprise			
	Development			Development			
	Activities			Activities			
	and	Restricted		and	Restricted		
	Unrestricted	Economic		Unrestricted	Economic		
	Economic	Development	Combined	Economic	Development	Combined	
	Development	Project	contributed	Development	Project	retained	Total
	<b>Projects</b>	(note 3)	capital	<b>Projects</b>	(note 3)	earnings	equity
Balance at June 30, 1994	\$ 244,897,695	143,511,300	388,408,995	293,337,441	93,740,096	387,077,537	775,486,532
Net income		_	-	23,893,058	13,568,038	37,461,096	37,461,096
Contributed capital	18,187,980		18,187,980	-	-	-	18,187,980
Return of capital to State of Alaska	(60,000,000)	-	(60,000,000)	-			(60,000,000)
Balance at June 30, 1995	203,085,675	143,511,300	346,596,975	317,230,499	107,308,134	424,538,633	771,135,608
Net income	_	•	-	28,229,478	14,672,576	42,902,054	42,902,054
Contributed capital	31,348,671	<u> </u>	31,348,671			<u>-</u>	31,348,671
Balance at June 30, 1996	\$ 234,434.346	143,511,300	377,945,646	345,459,977	121,980,710	467,440,687	845,386,333

(a Component Unit of the State of Alaska)

# Combined Statements of Cash Flows

Years ended June 30, 1996 and 1995 with combining information at June 30, 1996

	8=	Combining in Enterprise Development Activities and Unrestricted Economic	Restricted Economic Development		
		Development	Project	Combi	
		<u>Projects</u>	(note 3)	<u>1996</u>	<u>1995</u>
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash provided by	\$	28,229,477	14,672,576	42,902,053	37,461,096
operating activities:  Depreciation  Net amortization of premium and discount on investment	9.0	936,640	-	936,640	-
securities Gain on sale of securities		(232,607) (531,093)	326,703	94,096 (531,093)	(134,854) (221,512)
Provision for loan and development project losses  Amortization of prepaid bond insurance  Write-downs and net loss on sale of other real estate owned		2,535	380,683 6,596	380,683 9,131	3,500,000 175,026 251,816
Amortization of unearned income on direct financing leases (Increase) decrease in accrued interest receivable and other assets Increase (decrease) in accrued interest and accounts payable		(2,570,013) (756,388) 27,611,987	(11,373,214) (190,642) (934,664)	(13,943,227) (947,030) 26,677,323	(12,212,240) 828,332 3,676,788
Net cash provided by operating activities	- 1	52,690,538	2,888,038	55,578,576	33,324,452
Cash flows from capital and related financing activities:	•				
Investment in direct financing leases		(1,354,671)	-	(1,354,671)	(8,356,486)
Direct financing lease receipts		7,522,359	12,122,427	19,644,786 31,348,671	14,022,351 18,187,980
Contributions to capital Return of capital to State of Alaska		31,348,671	-	31,346,071	(60,000,000)
Payments on bonds		(2,020,000)	(2,000,000)	(4,020,000)	(3,795,000)
Net cash provided (used) by capital related financing activities		35,496,359	10,122,427	45,618,786	(39,941,155)
Cash flows from noncapital and related financing activities: Payments on bonds		(9,555,000)	_	(9,555,000)	(21,880,000)
Issuance of bonds		(>,555,000)		(2,222,222,	17,845,000
Net cash used by noncapital related financing activities		(9,555,000)		(9,555,000)	(4,035,000)
Cash flows from investing activities:					
Proceeds from maturities of securities		116,424,000	15,735,000	132,159,000	371,036,899
Proceeds from sales of securities		46,242,027		46,242,027	35,293,153
Purchases of investment securities		(179,852,212)	(35,623,346)	(215,475,558)	(352,147,955)
Principal collected on loans		20,408,473 (13,830,000)	5,985,333	26,393,806 (13,830,000)	27,981,886 (41,441,675)
Loans originated Investment in development projects		(61,811,851)	-	(61,811,851)	(37,987,134)
Net proceeds from sales of other real estate owned		530,101	43,475	573,576	715,921
Net investment in venture capital limited partnership		11,999		11,999	7,945
Net cash provided (used) by investing activities		(71,877,463)	(13,859,538)	(85,737,001)	3,459,040
Net increase (decrease) in cash and cash equivalents		6,754,434	(849,073)	5,905,361	(7,192,663)
Cash and cash equivalents at beginning of year	5	29,533,638	2,001,616	31,535,254	38,727,917
Cash and cash equivalents at end of year	\$	36,288,072	1,152,543	37,440,615	31,535,254

(a Component Unit of the State of Alaska)

#### Notes to Financial Statements

June 30, 1996 and 1995

(1) Organization and Operations

The activities of the Alaska Industrial Development and Export Authority (Authority) Revolving Fund are authorized pursuant to legislation passed by the Legislature of Alaska (Legislature) which established within the Revolving Fund the Enterprise Development Account and the Economic Development Account for separate and distinct purposes. The Authority is a component unit of the State of Alaska (State), constituting a political subdivision within the Department of Commerce and Economic Development but with separate and independent legal existence. The Authority's mission is to promote, develop and advance the general prosperity of the people of Alaska, to relieve problems of unemployment and to create additional employment by providing various means of financing and facilitating the financing of industrial, manufacturing, export and business enterprises and other facilities within the State.

In addition to the Revolving Fund, the Authority administers certain activities of the Alaska Energy Authority which are not included in the accompanying financial statements.

# Enterprise Development Account

A summary of programs available under the Enterprise Development Account is as follows:

- a. A loan participation program under which the Authority purchases participations in loans made by financial institutions to their customers. The Authority's participation is limited to the lesser of 80% or \$10,000,000 of the permanent financing for manufacturing facilities, public-use projects and business enterprises. The Authority currently has tax-exempt bonds outstanding under this program, which are general obligations of the Authority.
- b. An export assistance program designed to foster and facilitate international trade by offering guarantees to financial institutions which provide exporters with pre-shipment and post-shipment loans.
- c. A business assistance program, providing up to an 80% guarantee of the principal balance and a guarantee of up to 90 days of interest to the financial institution making a loan. The maximum guarantee amount of any loan is \$1,000,000.
- d. A venture-capital program whereby the Authority has invested in a venture-capital partnership (the Polaris Fund) with the purpose of inducing venture capitalists to Alaska to take advantage of investment opportunities. However, the Polaris Fund is permitted to make investments outside of Alaska.

(Continued)

(a Component Unit of the State of Alaska)

#### Notes to Combined Financial Statements

#### **Economic Development Account**

Through the Economic Development Account, the Authority has the ability to own and operate facilities which will help to accomplish its mission. Current own-and-operate projects undertaken through the Economic Development Account include:

- a. The DeLong Mountain Transportation System (Red Dog Project) which consists of a road and port to serve regional needs and permit transportation of lead and zinc concentrates and other minerals from the Red Dog deposit, one of the largest zinc deposits in the world, located in the DeLong Mountains in northwestern Alaska (note 3).
- b. Acquisition and reconstruction of a public-use, ore terminal port facility in Skagway, Alaska, the Skagway Ore Terminal (Skagway Terminal). The Skagway Terminal was financed by a \$25,000,000 bond issue completed in December 1990. The purchase of a petroleum products tank farm and vehicle fueling facility (Skagway Tank Farm) was financed using funds of the Enterprise Development Account.
- c. Construction of improvements to the City of Unalaska Marine Center (Unalaska Project), a public port facility located in the Aleutian Islands. The Unalaska Project was financed by a \$7,000,000 bond issue completed in December 1991.
- d. Construction of aircraft hangar and maintenance facilities at the Anchorage International Airport (Federal Express Project). The Federal Express Project was partially financed by a \$28,000,000 bond issue completed in September 1992.
- e. In fiscal year 1991, the Authority received a \$25,000,000 appropriation made by the 1990 Legislature, received a grant authorization from the U.S. Department of Energy and was authorized by the 1990 Legislature to issue up to \$85,000,000 of bonds to assist in the financing of a coal fired power plant near Healy, Alaska, known as the Healy Clean Coal Project (Healy Project). The Healy Project will also receive up to \$117,327,000 of funding from the U.S. Department of Energy, Clean Coal Technology III Demonstration Grant Program. At June 30, 1996, \$89,108,313 had been received from the U.S. Department of Energy. On July 18, 1996, \$85,000,000 of Variable Rate Revolving Fund Bonds were issued to finance a portion of the Healy Project.
- f. In May 1995, the Authority purchased a 49% interest in the Seward Coal Load-out facility for approximately \$6,900,000. The purchase was subject to specific conditions and the execution of a demand note and repurchase agreement, and a corporate guarantee.

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#### Notes to Combined Financial Statements

- g. The Authority has \$55,000,000 of remaining authorization (from an original \$85,000,000 authorization) to issue bonds to finance the acquisition, construction and equipping of a hangar to be located at the Anchorage International Airport which would have provided aircraft maintenance, fleet service and cargo handling and shop areas. The facility would have been leased to Alaska Airlines, Inc. (Alaska Airlines). Alaska Airlines canceled plans to build the facility. However, the Authority continues to have the legislative authorization to build the facility.
- h. The Authority has bonding authorization for \$50,000,000 for a bulk commodity loading and shipping terminal to be located within the Cook Inlet to be owned by the Authority and \$50,000,000 for a facility to be constructed in Anchorage for the offloading, processing, storage and transloading of seafoods.
- i. The Authority is also authorized to issue bonds of up to \$20,000,000 to finance the acquisition, design and construction of the Kodiak rocket launch complex and tracking station and the Fairbanks satellite ground station space park.
- j. The Authority also has bonding authorization of up to \$85,000,000 to finance the expansion, improvement and modification of the existing port facilities owned by the Authority with respect to the Red Dog Project.
- k. The Authority is also authorized to issue bonds of up to \$100,000,000 for the acquisition of the Snettisham hydroelectric project from the Alaska Power Administration, a federal agency. The current anticipation is that this project and any related bonds would be a restricted economic development project.

#### Other

The Authority has a stand-alone revenue bond program under which the Authority acts as a conduit to facilitate a financing transaction between a business enterprise and a purchaser of the bonds. Stand-alone revenue bonds issued by the Authority are not general obligations of the Authority. They are payable only out of revenues derived from the financing of projects or other funds of the business enterprise. Changes in federal tax laws have significantly reduced the Authority's ability to provide tax-exempt financing under this program and to date there has been little or no demand for taxable financing. The Authority is authorized to issue revenue bonds to finance the construction of power transmission interties to be owned by electric utilities in a collective amount not to exceed \$185,000,000.

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#### Notes to Combined Financial Statements

### Financial Statement Presentation

In the accompanying financial statements, the column entitled Enterprise Development Activities and Unrestricted Economic Development Projects includes the Enterprise Development Account, the Skagway Terminal, the Unalaska Project, Federal Express, Seward Coal Load-out and Healy Projects of the Economic Development Account.

The column entitled Restricted Economic Development Project includes the Red Dog Project of the Economic Development Account (note 3). The amounts reflected in this column are restricted assets of the Revolving Fund and are not available to meet general claims against the Authority.

The combined financial statements include all of the activities of the Enterprise Development and Economic Development Accounts.

In preparing the financial statements, management of the Authority is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenue and expenses for the period. Actual results could differ from those estimates. The more significant accounting estimates applied in the preparation of the accompanying financial statements are described in note 2.

#### (2) Summary of Significant Accounting Policies

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents consist of cash and repurchase agreements.

#### Investments

Investments are recorded at cost, adjusted for the amortization of premiums and accretion of discounts, which are recognized as adjustments to interest income.

#### Loans and Interest Income

Loans are primarily secured by first deeds of trust on real estate located in Alaska and are generally carried at amounts advanced less principal payments collected. Interest income is accrued as earned. Accrual of interest is discontinued whenever the payment of interest or principal is more than ninety days past due or when the loan terms are restructured. Future collections of interest on these loans are recorded as interest income when received.

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Notes to Combined Financial Statements

### Net Investment in Direct Financing Leases

The Authority leases various projects pursuant to certain agreements (as more fully described in note 8) which are recorded in the accompanying financial statements as direct financing leases. Interest income related to direct financing leases is recognized using the effective interest method which produces a constant periodic rate of return on the outstanding investment in the lease.

#### Allowance for Loan Losses

The allowance for loan losses represents management's judgment as to the amount required to absorb potential losses in the loan portfolio. The factors used by management to determine the allowance required include historical loss experience, individual loan delinquencies, collateral values, economic conditions and other factors. Management's opinion is that the allowance is currently adequate to absorb known losses and inherent risks in the portfolio.

# Allowance for Lease Receivables

The allowance for lease receivables represents management's judgment as to the amount required to absorb potential unrealizable direct financing lease receivables. The factors used by management to determine the allowance required include individual lease delinquencies, property values, economic conditions and other factors. Management's opinion is that no allowance for lease receivables is required at June 30, 1996.

#### Prepaid Bond Insurance

Prepaid bond insurance costs are amortized over the expected life of the related bond issue using the straight-line method.

#### Other Real Estate Owned

Other real estate owned represents property acquired through foreclosure on loans, received by deed in lieu of foreclosure or transferred from lease receivable when the properties are available for sale. Other real estate owned is recorded at the lower of the loan balance or the estimated fair market value of the property at the time of receipt of the property, with any excess of loan or lease balance over fair market value charged to the respective allowance for loan or lease losses. Upon final disposition or a decline in the value of the property, gains or losses are charged or credited to operations in the current period.

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#### Notes to Combined Financial Statements

### Venture Capital Limited Partnership Investment

The Authority's venture capital limited partnership investment represents an investment in the Polaris Fund. The investment is accounted for at the lower of cost or market.

#### **Income Taxes**

The Internal Revenue Code provides that gross income for tax purposes does not include income accruing to a state or territory, or any political subdivision thereof, which is derived from the exercise of any essential governmental function or from any public utility. The Authority is a political subdivision of the State performing an essential governmental function and is therefore exempt from federal and State income taxes.

#### Furniture and Equipment

Purchases of furniture and equipment are expensed as such items are the property of the State.

#### Appropriations and Grants

Appropriations and grants are recorded as additions to contributed capital when received.

### Depreciation

Depreciation is charged to operation by use of the straight-line method over the estimated useful lives of depreciable assets.

#### (3) Restricted Economic Development Project

#### DeLong Mountain Transportation System

In 1984, the Legislature addressed the possibility of lending support to the development of lead and zinc mining in the DeLong Mountain area in northwestern Alaska through the facilities of the Authority by establishing the Economic Development Account. The 1985 Legislature enacted legislation providing authorization to proceed with the Red Dog Project and to issue bonds for financing. The Red Dog Project consists of a road and port to serve regional needs and to permit transportation of lead and zinc concentrates and other minerals from the Red Dog deposit (one of the largest zinc deposits in the world) and other mineral deposits expected to be developed in the area. To assist in providing funding for the Red Dog Project, the Legislature appropriated \$12,000,000 cash and net loans totaling \$131,511,300, previously participated in or made by the State to various borrowers in Alaska under seven economic assistance programs. When moneys are released from the pledge to bond holders of the DeLong Mountain Transportation Project Revenue Bonds, they revert to the Authority's unrestricted programs under legislation passed in 1994 which required the payment of \$60,000,000 by the Authority to the State's General Fund during fiscal year 1995.

# ALASKA INDUSTRIAL DEVELOPMENT AND EXPORT AUTHORITY REVOLVING FUND (a Component Unit of the State of Alaska)

Notes to Combined Financial Statements

On June 30, 1986, the Authority entered into a contract with Cominco American Incorporated (Cominco) providing for the financing, construction, use, operation and maintenance of the DeLong Mountain Transportation System. The agreement provides that Cominco pay tolls for the use of the DeLong Mountain Transportation System, consisting of fifty-two miles of road and a port facility on the Chukchi Sea, constructed and operated by the Authority. The annual tolls are the amount necessary to amortize the cost of the Red Dog Project over a fifty-year period at an interest rate of 6.5%. Toll payments began January 1, 1991. Certain payments to be made by Cominco are secured by letters of credit. The agreement with Cominco has been recorded on the Authority's books as a direct financing lease.

On August 7, 1986, the Authority entered into an agreement with NANA Regional Corporation, Inc. providing for a ninety-nine year lease of lands for the proposed port and road. Upon execution of the agreement, \$1,100,000 was paid by the Authority for the entire lease term.

On March 17, 1987, the Authority issued \$103,250,000 of DeLong Mountain Transportation Project Revenue Bonds to finance the portion of the Red Dog Project which is a public port facility. All assets and receipts of the Red Dog Project are restricted for use in the Red Dog Project and are pledged to the repayment of the DeLong Mountain Transportation Project Revenue Bonds.

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### Notes to Combined Financial Statements

(4) Additional Information Regarding Cash Flows and Noncash Activities
Additional information regarding cash flows and noncash activities for the years ended June 30, 1996 and 1995 (with combining information for 1996) follows:

	Enterprise Development Activities and Unrestricted Economic Development Projects	Restricted Economic Development Project	<u>1996</u>	<u>1995</u>
Cash flows:				
Interest collected on loans				
and investments	\$ 36,093,018	10,580,017	46,673,035	46,535,360
Interest paid	8,391,322	6,857,575	15,248,897	15,317,829
Noncash activity:				
Lease receivable reclassified				
to other real estate owned	\$ -	-	-	5,049,000
Other real estate owned				
acquired through				
foreclosure	225,717	-	225,717	870,955
Sales of real estate owned	5,034,357	43,475	5,077,832	3,472,466

(a Component Unit of the State of Alaska)

### Notes to Combined Financial Statements

# (5) Investment Securities

Major components of investment securities, the maturity distribution and carrying value at June 30, 1996 and 1995 (with combining information for 1996) follow:

		Enterprise Development Activities and Unrestricted Economic Development Projects	Restricted Economic Development Project	<u>1996</u>	<u>1995</u>
U.S. Treasury securities maturity:					
Within one year	\$	56,318,224	80,327,038	136,645,262	45,880,805
After one but within five years		49,556,047	63,057,792	112,613,839	184,574,152
After five but within ten years		11,270,878	-	11,270,878	5,948,669
After ten but within twenty-five years		7,613,987		7,613,987	922,094
		124,759,136	143,384,830	268,143,966	237,325,720
U.S. Government agencies maturity:					8:
Within one year		6,497,609	-	6,497,609	25,218,716
After one but within five years		51,757,675	1,849,807	53,607,482	80,281,056
After five but within ten years		29,533,810	-	29,533,810	12,994,630
After ten but within twenty-five years		2,589,175		2,589,175	
		90,378,269	1,849,807	92,228,076	118,494,402
Corporate securities maturity:					
Within one year		3,900,000	-	3,900,000	-
After one but within five years		9,284,673	-	9,284,673	-
After five but within ten years		19,257,850	-	19,257,850	•
After ten but within twenty-five years		517,085	-	517,085	
		32,959,608		32,959,608	
		\$ <del>==</del>			
	9	248,097,013	145,234,637	393,331,650	355,820,122

# ALASKA INDUSTRIAL DEVELOPMENT AND EXPORT AUTHORITY REVOLVING FUND (a Component Unit of the State of Alaska)

Notes to Combined Financial Statements

At June 30, 1996, the market value of investment securities was as follows:

Enterprise Development Activities and Unrestricted Economic Development Projects \$ 245,034,150 145,611,564 Restricted Economic Development Project 390,645,714

All investments and collateral for the repurchase agreements are registered in the Authority's name and are held by the Authority or its custodian. This arrangement results in Category 1 safekeeping risk, the lowest safekeeping risk classification as defined by Governmental Accounting Standards Board Statement No. 3 and Technical Bulletin No. 87-1.

(a Component Unit of the State of Alaska)

### Notes to Combined Financial Statements

Certain investment securities, repurchase agreements and cash are restricted by the terms of the Authority's bond resolutions or other agreements. A summary of restricted amounts at June 30, 1996 and 1995 (with combining information at June 30, 1996) follows:

	Allowable usage		Enterprise Development Activities and Unrestricted Economic Development Projects	Restricted Economic Development Project	<u>1996</u>	<u>1995</u>
Capital Reserve Funds	Secure debt service payments - bonds	\$	6,939,286	8,857,575	15,796,861	16,463,408
Debt Service Funds	Funds held for future debt service - bonds		40,075	-	40,075	47,285
Loan Prepayment Accounts	Funds held for future debt service - bonds		475,009		475,009	634,681
Business Assistance Fund	Guarantee business loans		89,324	-	89,324	100,147
Healy Project Funds	Secure Department of Energy payments		23,186,971	-	23,186,971	-
Healy Project Replacement and Contingency Fund	Bond repayment and certain project costs		3,344,481	-	3,344,481	-
Project Funds	Secure debt service payments - bonds	172		_137,529,605	137,529,605	118,817,035
		\$	34,075,146	146,387,180	180,462,326	136,062,556

(a Component Unit of the State of Alaska)

#### Notes to Combined Financial Statements

As of June 30, 1995, \$5,162,853 of the Business Assistance Fund was designated for business loan guarantees. 1996 legislation eliminated the statutory requirement for the Business Assistance Fund.

#### (6) Loans

The Authority grants secured commercial real estate and other loans to businesses throughout the State of Alaska. Although the Authority has a diversified loan portfolio, the borrowers' ability to honor their credit agreements is generally contingent upon economic conditions in the State.

Loans outstanding at June 30, 1996 and 1995 (with combining information at June 30, 1996) are classified as follows:

Enterprise	
Development	
Activities and	
Unantal at all Engage	Destricted Economic

	Omesme	ed Economic	Restricted Economic						
	Developn	nent Projects	Deve	Development Project			1996	1995	
Loan program type	Number	Amount	Numbe	Ī	Amount	Number	<u>Amount</u>	Number	<u>Amount</u>
Appropriated	55 \$	7,984,508	688	\$	28,794,326	743 \$	36,778,834	804 \$	45,056,466
Loan participaton:									
Bonds outstanding	142	73,534,031	-		-	142	73,534,031	151	82,002,178
Bonds retired	65	26,400,873	-		-	65	26,400,873	68	28,371,452
Internally funded	83	96,571,679	-		-	83	96,571,679	67	91,854,860
OREO sale financing	68	25,961,832	-		_	68	25,961,832	67	23,103,834
Other	55	1,551,337	-	_ ,		55	1,551,337	53	2,584,488
	468 \$	232,004,260	688	_ \$_	28,794,326	1,156 \$	260,798,586	1,210 \$	272,973,284

(a Component Unit of the State of Alaska)

#### Notes to Combined Financial Statements

The aging of loans at June 30, 1996 and 1995 (with combining information at June 30, 1996) follows:

Enterprise	
Development	
Activities and	
Unrestricted Economic	
Development Projects	
	_

	•	icios una								
	Unrestricted Economic  Development Projects		Restricted Economic  Development Project							
					1996		1995			
Loan type	Percent	Amount	Percent		Amount	Percent		<u>Amount</u>	Percent	<u>Amount</u>
Current	93.48% \$	216,884,196	91.48%	\$	26,341,169	93.26%	\$	243,225,365	93.01% \$	253,885,159
Past due:									0.50.55	0 145 055
31-60 days	1.96%	4,552,969	2.02%		580,887	1.97%		5,133,856	0.79%	2,145,855
61-90 days	0.16%	360,419	1.56%		448,640	0.31%		809,059	0.16%	444,368
Over 90 days	4.40%	10,206,676	4.94%	n ş	1,423,630	4.46%	: ::=	11,630,306	6.04%	16,497,902
	100.00% \$	232,004,260	100.00%	=	28,794,326	100.00%	=	260,798,586	100.00%	272,973,284

Loans which are more than 90 days past due, excluding restructured loans, on which the accrual of interest has been discontinued amounted to \$4,879,492 and \$4,938,542 at June 30, 1996 and 1995, respectively. Gross interest income which would have been received on these loans amounted to \$460,075 for 1996 and \$328,971 for 1995. The amount of interest income collected and included in net income was \$226,783 for 1996 and \$100,923 for 1995.

Loans on which the terms have been restructured amounted to \$29,823,476 and \$33,029,363 at June 30, 1996 and 1995, respectively. Gross interest income which would have been received on these loans amounted to \$2,653,283 for 1996 and \$3,007,317 for 1995. The amount of interest income collected and included in net income was \$1,723,711 for 1996 and \$1,984,420 for 1995.

(a Component Unit of the State of Alaska)

#### Notes to Combined Financial Statements

### (7) Allowance for Loan Losses

An analysis of changes in the allowance for loan losses for the years ended June 30, 1996 and 1995 (with combining information at June 30, 1996) follows:

	Enterprise			
	Development			
	Activities			
	and			
	Unrestricted	Restricted		
	Economic	Economic		
	Development	Development		
	<b>Projects</b>	<b>Project</b>	<u>1996</u>	<u>1995</u>
Balance at beginning of year	\$ 16,385,347	1,833,357	18,218,704	16,599,006
Provision for loan losses	-	-	•	1,701,655
Recoveries of loans charged off	4,431	64,759	69,190	41,346
Loans charged off	3,915,276	80,545	3,995,821	123,303
	\$ 12,474,502	1,817,571	14,292,073	18,218,704

# (8) Net Investment in Direct Financing Leases and Development Projects

#### Direct Financing Leases

The Authority leases the Unalaska Project under terms of an agreement, recorded as a direct financing lease, which transfers the Unalaska Project to the City of Unalaska after all financial obligations have been met. Minimum payments under the agreement are the amounts required to pay the annual debt service costs of the \$7,000,000 Revolving Fund Bonds issued December 10, 1991. The annual minimum lease payments range from \$742,000 to \$789,000.

The Authority leases the Federal Express Project under an agreement which is recorded as a direct financing lease, expiring twenty years after the facility was placed in service in March 1995. Minimum lease payments under the agreement will return the cost of the Federal Express Project plus 7.55% interest and are expected to be sufficient to pay the debt service on the \$28,000,000 Revolving Fund Bonds issued September 30, 1992.

Minimum annual toll fees for usage of the DeLong Mountain Transportation System return the cost of the Red Dog Project to the Authority over fifty years at an interest rate of 6.5%.

(a Component Unit of the State of Alaska)

# Notes to Combined Financial Statements

The components of the Authority's net investment in direct financing leases at June 30, 1996 and 1995 (with combining information at June 30, 1996) are:

		Enterprise				
		Development				
		Activities				
		and				
		Unrestricted	Restricted			
		Economic	Economic			
		Development	Development			
		<b>Projects</b>	<u>Project</u>	<u>1996</u>	<u>1995</u>	
Minimum lease payments receivable	\$	61,530,637	528,916,336	590,446,973	609,473,506	
Less: Unearned income	26,610,670		349,478,494	376,089,164	390,768,809	
Net investment in direct finacing leases	\$	34,919,967	179,437,842	214,357,809	218,704,697	

At June 30, 1996, future minimum lease payments receivable for each of the five succeeding fiscal years are:

	Enterprise		
	Development		
	Activities		
	and		
	Unrestricted	Restricted	
	Economic	Economic	
Year ending	Development	Development	
<u>June 30</u>	<b>Projects</b>	<u>Projects</u> <u>Project</u>	
1997	\$ 3,678,000	11,953,000	15,631,000
1998	3,676,000	11,953,000	15,629,000
1999	3,671,000	11,953,000	15,624,000
2000	3,669,000	11,953,000	15,622,000
2001	 3,665,000	11,953,000	15,618,000

(a Component Unit of the State of Alaska)

Notes to Combined Financial Statements

Other Development Projects

In August 1995, the Authority entered into an agreement with a Canadian mining company to use 75% of the Skagway Terminal for the next seven years for an annual minimum user fee of \$2,582,500 per year; the contract contains optional renewal clauses for two additional seven year terms. The Authority believes that additional users will be found for the remaining 25% of the Skagway Terminal and that the new user will renew or another user of the Skagway Terminal will be found at the end of the seven year term, and that the recoverability of its investment is assured.

The Authority will sell all power produced by the Healy Project to Golden Valley Electric Association, Inc., who will also operate the project, under the terms of a power sales agreement providing for a minimum annual payment of approximately \$4,451,000, beginning when the project is commercially operational, currently scheduled for January 1, 1999.

The Authority receives user fees in consideration of its interest in the Seward Coal Load-out facility. The lessee will continue to operate the facility at its sole expense.

(a Component Unit of the State of Alaska)

#### Notes to Combined Financial Statements

# (9) Bonds Payable

The composition of bonds outstanding at June 30, 1996 and 1995 (with combining information at June 30, 1996) follows (maturity date information is as of June 30, 1996):

Enterprise

	Development Activities and Unrestricted Economic Development	Restricted Economic Development		
	<u>Projects</u>	Project	<u>1996</u>	<u>1995</u>
Variable Demand/Fixed Rate Bonds - 7.5% issued October 30, 1994, called August 16, 1996 Tax-exempt Umbrella Bonds:	\$ 1,510,000	-	1,510,000	6,645,000
<ul><li>8.0% and 8.125%, issued October 21, 1985,</li><li>called August 16, 1996</li><li>8.375% and 8.5%, issued Deceber 19, 1985,</li></ul>	6,110,000	-	6,110,000	6,575,000
called August 16, 1996 8.15% to 8.875%, issued December 19, 1986,	5,260,000	-	5,260,000	5,730,000
maturing through 2012 Revolving Fund Bonds:	7,005,000	•	7,005,000	7,430,000
7.2% to 7.95%, issued December 13, 1990, maturing through 2010	19,420,000	-	19,420,000	20,255,000
6.65% to 7.3%, issued December 10, 1991, maturing through 2006 5.3% to 6.5%, issued September 30, 1992,	5,295,000	-	5,295,000	5,670,000
maturing through 2014 5.2% to 6.2%, issued May 17, 1995, maturing	26,415,000	-	26,415,000	27,225,000
through 2007 Refunding Revolving Fund Bonds:	7,595,000	-	7,595,000	8,020,000
<ul><li>4.5% to 6.2%, issued June 3, 1993, maturing through 2010</li><li>4.85% to 5.9%, issued March 30, 1994,</li></ul>	15,025,000	-	15,025,000	16,405,000
maturing through 2006 5.0% to 5.85%, issued May 17, 1995, maturing	10,125,000	-	10,125,000	10,790,000
through 2005  DeLong Mountain Transportation Project Revenue	9,235,000	-	9,235,000	9,825,000
Bonds - 6.25% to 7.3%, issued March 17, 1987,		94,300,000	94,300,000	96,300,000
maturing through 2017			: <del></del> :	
	\$ 112,995,000	94,300,000	207,295,000	220,870,000

# ALASKA INDUSTRIAL DEVELOPMENT AND EXPORT AUTHORITY REVOLVING FUND (a Component Unit of the State of Alaska)

#### Notes to Combined Financial Statements

At June 30, 1996, Variable Demand/Fixed Rate, Umbrella and Revolving Fund Bonds (including Refunding) are secured by the general assets and future revenues of the Enterprise Development Account and the Unrestricted Economic Development Account Projects. Various bonds are further secured by loan proceeds and capital reserve funds established pursuant to terms of the bond resolutions (note 5). At June 30, 1996, all assets of the Red Dog Project of the Economic Development Account are restricted for use in the Red Dog Project and are pledged to the repayment of the DeLong Mountain Transportation Project Revenue Bonds, which are additionally secured by bond insurance (note 3).

The minimum payments related to the bonds for the five years subsequent to June 30, 1996 and thereafter (excluding the \$12,880,000 of bonds called on August 16, 1996) are as follows:

		Enterprise De	•				
		Activitie	es and				
		Unrestricted	Economic	Restricted	Economic		
		Developmen	t Projects	Developme	Development Project		
Year ending	;	£			***************************************		
<u>June 30</u>		Principal	Interest	<b>Principal</b>	<u>Interest</u>	<u>Total</u>	
1997	\$	5,395,000	6,524,000	2,120,000	6,736,000	20,775,000	
1998		5,825,000	6,218,000	2,250,000	6,603,000	20,896,000	
1999		6,095,000	5,875,000	2,395,000	6,459,000	20,824,000	
2000		6,115,000	5,508,000	2,550,000	6,303,000	20,476,000	
2001		6,665,000	5,125,000	2,720,000	6,135,000	20,645,000	
2002-2006		40,590,000	18,403,000	16,750,000	27,520,000	103,263,000	
2007-2011		22,565,000	6,317,000	23,695,000	20,559,000	73,136,000	
2012-2016	(%)	6,865,000	902,000	33,575,000	10,687,000	52,029,000	
2017-2018	9		_	8,245,000	602,000	8,847,000	
	\$	100,115,000	54,872,000	94,300,000	91,604,000	340,891,000	
	J.	100,113,000	<del></del>		71,004,000	<u></u>	

In July 1996, the Authority issued \$85,000,000 of Variable Rate Revolving Fund Bonds to provide permanent financing for a portion of the Healy Clean Coal Project. The variable interest rate bonds are subject to mandatory redemption at an annual redemption amount beginning in 1999 of \$1,400,000. The annual redemption amount generally increases every other year by \$200,000 until 2013 and by \$400,000 thereafter until 2023, at which time the bonds will be redeemed in full.

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Notes to Combined Financial Statements

Enterprise Development Account bond resolution covenants effective June 30, 1996 preclude the Authority from incurring any general obligation indebtedness unless future estimated net income equals not less than 150% of the general obligation annual debt service requirement in each year or from taking any action to cause its unrestricted surplus to be less than the lesser of \$200,000,000 or the amount of general obligation indebtedness outstanding, and in no event less than \$100,000,000. At June 30, 1996, the Authority has estimated that projected future coverage for any year exceeds 150%, giving effect only to existing projects at that date, including the projected effect of completion of the Healy Project and expansion of the Red Dog Project, and excluding the effect of other proposed projects and future construction expenditures. At June 30, 1996 unrestricted surplus was \$464,200,000. The Authority also is required by bond covenants to maintain 25% of the unrestricted surplus requirement described above in cash and U.S. Treasury securities maturing within one year. At June 30, 1996, the liquidity requirement was \$28,250,000.

### (10) Bond Refunding

On May 17, 1995, the Authority issued \$9,825,000 of Refunding Revolving Fund Bonds for the purpose of redeeming a bond issue. The refunding resulted in debt service payments approximately \$2,500,000 less than the refunded bonds over the next fifteen years. There was no accounting gain. There was an economic gain of approximately \$1,400,000. Economic gain is calculated as the net difference between the present value of the old debt service requirements and the present value of the new debt service requirements, discounted at the effective interest rate and adjusted for additional cash paid.

#### (11) Retirement Plan

The Authority and its employees participate in the State of Alaska Public Employees' Retirement System (PERS), which is a multiple-employer retirement system offering a defined benefits pension plan to its participants. All full-time employees are required to participate. Employees are required to contribute 6.75% of their salary to the plan. The Authority is required to contribute an amount that is actuarially determined on an annual basis; the contribution rate for 1996 was 14.08%. The combined contribution requirement for the year ended June 30, 1996 was approximately \$333,000. Covered payroll for the year ended June 30, 1996 was approximately \$1,600,000, constituting substantially all of the Authority's payroll.

(a Component Unit of the State of Alaska)

#### Notes to Combined Financial Statements

Employees hired prior to July 1, 1986 with five or more years of credited service are entitled to annual pension benefits beginning at normal retirement age fifty-five or early retirement age fifty. For employees hired after June 30, 1986, the normal retirement age is sixty and the early retirement age is fifty-five. The normal annual pension benefit is equal to 2% of the member's highest three-year average monthly compensation for the first ten years of service, 2.25% for the second ten years of service and 2.5% there after. All service earned prior to July 1, 1986 is calculated using the 2% multiplier. Employees with thirty or more years of credited service may retire at any age and receive a normal benefit. Major medical benefits are provided without cost to all retirees first hired before July 1, 1986. Members first hired after June 30, 1986 may elect major medical benefits.

The pension benefit obligation, the actuarial present value of credited projected benefits, is a standardized disclosure measure of the present value of pension benefits adjusted for the effects of projected salary increases estimated to be payable in the future as a result of employee service to date. The following is information related to the State as an employer taken as a whole and is at June 30, 1995, the most recent actuarial valuation (in millions):

### Projected benefit obligation:

Current retirees and terminated participants	\$	1,400
Current empoyees		1,408
- 1	_	2,808
Net assets available for benefits		2,619
	_	
Unfunded pension benefit obligation	\$	189
•	=	

#### (12) Commitments and Contingencies

#### Commitments

At June 30, 1996, the Authority held approximately \$551,000 of borrower and participating lender money which had not yet been remitted or applied. Additionally, the Authority held approximately \$98,361,000 of investments in trust for the construction of two intertie projects. The Authority held approximately \$2,795,000 of investments in trust for others under various agreements. The moneys and related liability are not reflected in the accompanying financial statements.

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Notes to Combined Financial Statements

#### Environmental Issues

The Authority has identified certain properties and pledged collateral which may contain contaminated soils, and is currently undergoing environmental site assessments. The Authority's policy is to record a liability when the likelihood of responsibility for clean-up is probable and the costs are reasonably estimable. At June 30, 1996, there were no environmental issues which met both of these criteria and, accordingly, no provision has been made in the accompanying financial statements for any potential liability which may result.

### Other Commitments and Contingencies

The Authority from time to time may be a defendant in legal proceedings and contract disputes related to the conduct of its business. In the normal course of business, it also has various commitments and contingent liabilities, such as commitments for the extension of credit and guarantees, which are not reflected in the accompanying financial statements. At June 30, 1996, the Authority had extended loan commitments for loans of \$36,215,000 and loan guarantees of \$2,178,000. In the opinion of management, the financial position of the Authority will not be affected materially by the final outcome of any present legal proceedings or other contingent liabilities and commitments.

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