Combined Financial Statements

June 30, 1995 and 1994

(With Independent Auditors' Report Thereon)



601 West Fifth Avenue Suite 700 Anchorage, AK 99501-2258

Independent Auditors' Report

The Board of Directors Alaska Industrial Development and Export Authority:

We have audited the accompanying combined balance sheets of the Alaska Industrial Development and Export Authority Revolving Fund (A Component Unit of the State of Alaska) as of June 30, 1995 and 1994, and the related combined statements of income and retained earnings, changes in equity, and cash flows for the years then ended. These combined financial statements are the responsibility of the Alaska Industrial Development and Export Authority's management. Our responsibility is to express an opinion on these combined financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the Alaska Industrial Development and Export Authority Revolving Fund (A Component Unit of the State of Alaska) as of June 30, 1995 and 1994, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Our audits were made for the purpose of forming an opinion on the combined financial statements taken as a whole. The combining information is presented for purposes of additional analysis of the combined financial statements rather than to present the financial position, results of operations and cash flows of the individual project groups. The combining information has been subjected to the auditing procedures applied in the audits of the combined financial statements and, in our opinion, is fairly stated in all material respects in relation to the combined financial statements taken as a whole.

KPMG Par Marwich LLP

August 14, 1995



Combined Balance Sheets

June 30, 1995 and 1994 with combining information at June 30, 1995

	Combining	Information		
	Enterprise			
	Development			
	Activities			
	and	Restricted		
	Unrestricted	Economic		
	Economic	Development		
	Development	Project	Col	mbined
Assets	Projects	(note 3)	1995	<u>1994</u>
Cash and cash equivalents, partially			74 575 05/	70 707 047
restricted (note 5)	\$ 29,533,638	2,001,616	31,535,254	38,727,917
Investment securities, partially restricted			755 000 400	/00 //5 057
(note 5)	230,147,128	125,672,994	355,820,122	409,645,853
Labora Anakai An	238,177,839	34,795,445	272,973,284	257,672,662
Loans (note 6)	16,385,347	1,833,357	18,218,704	16,599,006
Less allowance for loan losses (note 7)	221,792,492	32,962,088	254,754,580	241,073,656
Net loans	221,172,472	32,702,000	234,134,300	
Net investment in direct financing leases				
(notes 3 and 8)	38,517,642	180,187,055	218,704,697	218,017,877
Accrued interest receivable	5,475,403	2,537,934	8,013,337	7,487,966
Prepaid bond insurance, net		3,806,824	3,806,824	3,981,850
Investment in development projects (note 8)	109,325,884	-	109,325,884	72,338,750
Other real estate owned	15,060,970	218,709	15,279,679	12,978,235
Venture capital limited partnership investment	5,826,061	-	5,826,061	5,834,006
Other	1,145,476	2,456,587	3,602,063	4,943,556
other				
	\$ 656,824,694	<u>349,843,807</u>	1,006,668,501	1,015,029,666
Liabilities and Equity				
Liabilities:				
Bonds payable (notes 9 and 10)	\$ 124,570,000	96,300,000	220.870.000	228,700,000
Accrued interest payable	2,002,526	1,714,394	3.716.920	4,068,880
Accounts payable	9,935,994	1,009,979	10,945,973	6,774,254
Total liabilities	136,508,520	99,024,373	235,532,893	239,543,134
Total Clubilities				
Equity:				700 (00 007
Contributed capital	203,085,675	143,511,300	346,596,975	388,408,995
Retained earnings	317,230,499	107,308,134	424,538,633	387,077,537
Total equity	520,316,174	250,819,434	771,135,608	775,486,532
Commitments and contingencies				
Commitments and contingencies (notes 3, 8, 11 and 12)				
(HOLES 3, 0, 11 and 12)				
	\$ 656,824,694	349,843,807	1,006,668,501	<u>1,015,029,666</u>

Combined Statements of Income and Retained Earnings

Years ended June 30, 1995 and 1994 with combining information for 1995

	Combining Enterprise Development Activities and Unrestricted Economic Development Projects	Restricted Economic Development Project (note 3)	<u>Combined</u> 1995 1999		
Revenues:					
Interest income:					
Loans (note 6)	\$ 19,667,370	2,865,889	22,533,259	21,791,339	
Investments	17,618,105	6,909,367	24,527,472	24,340,400	
Direct financing leases	955,690	11,256,550	12,212,240	11,923,692	
Total interest income	38,241,165	21,031,806	59,272,971	58,055,431	
Other income	230,593	-	230,593	509,689	
Gain on sale of securities	221,512	-	221,512		
Total revenues	38,693,270	21,031,806	59,725,076	58,565,120	
_					
Expenses:	8,023,469	6,942,400	14,965,869	17,172,170	
Interest	3,074,713	252,618	3,327,331	2,938,919	
General and administrative	3,014,113	175,026	175,026	175,026	
Bond insurance Write-downs and net expense associated with		175,020	,		
other real estate owned	202,030	93,724	295,754	1,446,359	
Provision for loan and development project	202,020		•		
losses	3,500,000	•	3,500,000	2,000,000	
Total expenses	14,800,212	7,463,768	22,263,980	23,732,474	
,	27.02.050	47 549 070	37,461,096	34,832,646	
Income before extraordinary item	23,893,058	13,568,038	37,401,070	34,032,040	
Extraordinary item - loss on refunding and defeasance of debt (note 10) Net income	23,893,058	13,568,038	37,461,096	(2,301,088) 32,531,558	
Retained earnings at beginning of year	293,337,441	93,740,096	387,077,537	354,545,979	
Retained earnings at end of year	\$ <u>317,230,499</u>	107,308,134	424,538,633	387,077,537	

Combined Statements of Changes in Equity

Years ended June 30, 1995 and 1994

	Contributed capital	Retained <u>earnings</u>	Total <u>equity</u>
Balance at June 30, 1993 Net income Contributed capital	\$ 383,539,305	354,545,979 32,531,558 - 387,077,537	738,085,284 32,531,558 4,869,690 775,486,532
Balance at June 30, 1994 Net income	-	37,461,096	37,461,096
Contributed capital Return of capital to State of Alaska	18,187,980 (60,000,000)		18,187,980 (60,000,000)
Balance at June 30, 1995	\$ 346,596,975	424,538,633	771,135,608

Combined Statements of Cash Flows

Years ended June 30, 1995 and 1994 with combining information for 1995

	Combining 1 Enterprise Development Activities	Information		
	and	Restricted		
	Unrestricted	Economic		
	Economic	Development		
	Development	Project	Com	oined
	Projects	<u>(note 3)</u>	<u>1995</u>	<u>1994</u>
Cash flows from operating activities:		47 5/0 070	77 //1 00/	70 674 660
Net income	\$ 23,893,058	13,568,038	37,461,096	32,531,558
Adjustments to reconcile net income to net cash				
provided by operating activities: Net amortization of premium and discount on				
investment securities	(232,738)	97,884	(134,854)	1,445,088
Gain on sale of securities	(221,512)	-	(221,512)	• • •
Provision for loan and development project losses	3,500,000		3,500,000	2,000,000
Amortization of prepaid bond insurance	-	175,026	175,026	175,026
Write-downs and net loss on sale of other real		8.20	•	
estate owned	229,537	22,279	251,816	628,341
Amortization of unearned income on direct financing	•	•		
leases	(955,690)	(11,256,550)	(12,212,240)	(11,923,692)
(Increase) decrease in accrued interest receivable	•			
and other assets	1,291,664	(463,332)	828,33 2	(1,086,357)
Increase (decrease) in accrued interest and accounts	., -			
payable	5,442,199	(1,765,411)	<u>3,676,788</u>	(1,367,074)
Net cash provided by operating activities	32,946,518	377,934	33,324,452	22,402,890
, ,				
Cash flows from capital related financing activities:				
Investment in direct financing leases	(8,356,486)	-	(8,356,486)	(13,434,614)
Direct financing lease receipts	2,055,272	11,967,079	14,022,351	13,192,059
Contributions to capital	18,187,98 0	-	18,187,98 0	4,869,690
Return of capital to State of Alaska	(60,000,000)		(60,000,000)	S
Payments on bonds	(1,910,000)	(1,885,000)	(3,795,000)	(4, 145, 000)
Net cash provided (used) by capital				400 400
related financing activities	(50,023,234)	10,082,079	(39,941,155)	482, 135
Cash flows from noncapital related financing activities:				
	(21,880,000)	-	(21,880,000)	(47,080,000)
Payments on bonds Issuance of bonds	17,845,000		17,845,000	11,435,000
Net cash used by noncapital				
related financing activities	(4,035,000)	•	(4,035,000)	(35,645,000)
retated tillaricing accivities	14700070007			
Cash flows from investing activities:				
Proceeds from maturities of securities	271,516,779	99,520,120	371,036,899	210,872,394
Proceeds from sales of securities	35,293,153	•	35,293,153	-
Purchases of investment securities	(235,541,352)	(116,606,603)	(352,147,955)	(173,610,298)
Principal collected on loans	21,540,596	6,441,290	27,981,886	39,009,931
Loans originated	(41,441,675)	•	(41,441,675)	(29,145,000)
Investment in development projects	(37,987,134)	-	(37,987,134)	(10,336,029)
Loans and real estate purchased	•	-	_	(1,734,996)
Net proceeds from sales of other real estate owned	409,699	306,222	715,921	1,340,449
Net investment in venture capital limited partnership	7,945	-	7,945	<u>38,660</u>
Net cash provided (used)			T /F- 110	2/ /35 444
by investing activities	13,798,011	(10,338,971)	3,459,040	36,435,111
Net increase (decrease) in				
cash and cash equivalents	(7,313,705)	121,042	(7, 192, 663)	23,675,136
casii aim casii adni varaire	(.,5.5)	,	,,,	
Cash and cash equivalents at beginning of year	36,847,343	1,880,574	38,727,917	15,052,781
•	e 20 577 (70	2 004 444	74 575 26/	38 727 017
Cash and cash equivalents at end of year	\$ 29,533,638	2,001,616	31,535,254	38,727,917

Notes to Combined Financial Statements

June 30, 1995 and 1994

(1) Organization and Operations

The activities of the Alaska Industrial Development and Export Authority (Authority) Revolving Fund are authorized pursuant to legislation passed by the Legislature of Alaska (Legislature) which established within the Revolving Fund the Enterprise Development Account and the Economic Development Account for separate and distinct purposes. The Authority is a component unit of the State of Alaska (State), constituting a political subdivision within the Department of Commerce and Economic Development but with separate and independent legal existence. The Authority's mission is to promote, develop and advance the general prosperity of the people of Alaska, to relieve problems of unemployment and to create additional employment by providing various means of financing and facilitating the financing of industrial, manufacturing, export and business enterprises and other facilities within the State.

In addition to the Revolving Fund, the Authority administers certain activities of the Alaska Energy Authority which are not included in the accompanying financial statements.

Enterprise Development Account

A summary of programs available under the Enterprise Development Account is as follows:

- a. A loan participation program under which the Authority purchases participations in loans made by financial institutions to their customers. The Authority's participation is limited to the lesser of 80% or \$10,000,000 of the permanent financing for manufacturing facilities, public-use projects and business enterprises. The Authority currently has tax-exempt bonds outstanding under this program, which are general obligations of the Authority.
- b. An export assistance program designed to foster and facilitate international trade by offering guarantees to financial institutions which provide exporters with pre-shipment and post-shipment loans.
- c. A business assistance program, providing up to an 80% guarantee of the principal balance to the financial institution making a loan. The maximum guarantee amount of any loan is \$1,000,000.
- d. A venture-capital program whereby the Authority has invested in a venture-capital partnership (the Polaris Fund) with the purpose of inducing venture capitalists to Alaska to take advantage of investment opportunities. However, the Polaris Fund is permitted to make investments outside of Alaska.

Notes to Combined Financial Statements

Economic Development Account

Through the Economic Development Account, the Authority has the ability to own and operate facilities which will help to accomplish its mission. Current own-and-operate projects undertaken through the Economic Development Account include:

- a. The Delong Mountain Transportation System (Red Dog Project) which consists of a road and port to serve regional needs and permit transportation of lead and zinc concentrates and other minerals from the Red Dog deposit, one of the largest zinc deposits in the world, located in the DeLong Mountains in northwestern Alaska (note 3).
- b. Acquisition and reconstruction of a public-use, ore terminal port facility in Skagway, Alaska, the Skagway Ore Terminal (Skagway Terminal). The Skagway Terminal was financed by a \$25,000,000 bond issue completed in December 1990. The purchase of a petroleum products tank farm and vehicle fueling facility (Skagway Tank Farm) was financed using funds of the Enterprise Development Account.
- c. Construction of improvements to the City of Unalaska Marine Center (Unalaska Project), a public port facility located in the Aleutian Islands. The Unalaska Project was financed by a \$7,000,000 bond issue completed in December 1991.
- d. Construction of an aircraft hangar and maintenance facilities at the Anchorage International Airport (Federal Express Project). The Federal Express Project was financed by a \$28,000,000 bond issue completed in September 1992.
- e. In fiscal year 1991, the Authority received a \$25,000,000 appropriation made by the 1990 Legislature, received a grant authorization from the U.S. Department of Energy and was authorized by the 1990 Legislature to issue up to \$85,000,000 of bonds to assist in the financing of a coal fired power plant near Healy, Alaska, known as the Healy Clean Coal Project (Healy Project). The Healy Project will also receive up to \$117,327,000 of funding from the U.S. Department of Energy, Clean Coal Technology III Demonstration Grant Program. At June 30, 1995, \$39,097,357 had been received from the U.S. Department of Energy.

Notes to Combined Financial Statements

- f. In May 1995, the Authority purchased a 49% interest in the Seward Coal Load-out facility for approximately \$6,900,000. The purchase was subject to specific conditions and the execution of a demand note and repurchase agreement, and a corporate guarantee.
- g. The Authority is authorized to issue up to \$55,000,000 of bonds to finance the acquisition, construction and equipping of a hangar to be located at the Anchorage International Airport which would have provided aircraft maintenance, fleet service and cargo handling and shop areas and would have been leased to Alaska Airlines, Inc. (Alaska Airlines). Alaska Airlines canceled plans to build the facility. However, the Authority continues to have the legislative authorization to build the facility.
- h. The Authority also has bonding authorization for a \$40,000,000 fuel servicing project located at the Anchorage International Airport (the potential user of this facility is proceeding with financing exclusive of Authority involvement); \$50,000,000 for a port facility in the Matanuska-Susitna Borough (the port facility developers have determined not to located in the Matanuska-Susitna Borough); and \$50,000,000 for the freezer and transportation component of a value-added seafood processing facility to be constructed in Anchorage.

Other

The Authority has a stand-alone revenue bond program under which the Authority acts as a conduit to facilitate a financing transaction between a business enterprise and a purchaser of the bonds. Stand-alone revenue bonds issued by the Authority are not general obligations of the Authority. They are payable only out of revenues derived from the financing of projects or other funds of the business enterprise. Changes in federal tax laws have significantly reduced the Authority's ability to provide tax-exempt financing under this program and to date there has been little or no demand for taxable financing. The Authority is authorized to issue revenue bonds to finance the construction of power transmission interties to be owned by electric utilities in a collective amount not to exceed \$185,000,000.

Notes to Combined Financial Statements

Financial Statement Presentation

In the accompanying financial statements, the column entitled Enterprise Development Activities and Unrestricted Economic Development Projects includes the Enterprise Development Account, the Skagway Terminal, the Unalaska Project, Federal Express, Seward Coal Load-out and Healy Projects of the Economic Development Account.

The column entitled Restricted Economic Development Project includes the Red Dog Project of the Economic Development Account (note 3). The amounts reflected in this column are restricted assets of the Revolving Fund and are not available to meet general claims against the Authority.

The combined financial statements include all of the activities of the Enterprise Development and Economic Development Accounts.

(2) Summary of Significant Accounting Policies

Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents consist of cash and repurchase agreements.

Investments

Investments are recorded at cost, adjusted for the amortization of premiums and accretion of discounts, which are recognized as adjustments to interest income.

Loans and Interest Income

Loans are primarily secured by first deeds of trust on real estate located in Alaska and are generally carried at amounts advanced less principal payments collected. Interest income is accrued as earned. Accrual of interest is discontinued whenever the payment of interest or principal is more than ninety days past due or when the loan terms are restructured. Future collections of interest on these loans are recorded as interest income when received.

Net Investment in Direct Financing Leases

The Authority leases various projects pursuant to certain agreements (as more fully described in note 8) which are recorded in the accompanying financial statements as direct financing leases. Interest income related to direct financing leases is recognized using the effective interest method which produces a constant periodic rate of return on the outstanding investment in the lease.

Notes to Combined Financial Statements

Allowance for Loan Losses

The allowance for loan losses represents management's judgment as to the amount required to absorb potential losses in the loan portfolio. The factors used by management to determine the allowance required include historical loss experience, individual loan delinquencies, collateral values, economic conditions and other factors. Management's opinion is that the allowance is currently adequate to absorb known losses and inherent risks in the portfolio.

Allowance for Lease Receivables

The allowance for lease receivables represents management's judgment as to the amount required to absorb potential unrealizable direct financing lease receivables. The factors used by management to determine the allowance required include individual lease delinquencies, property values, economic conditions and other factors. Management's opinion is that no allowance for lease receivables is required at June 30, 1995.

Prepaid Bond Insurance

Prepaid bond insurance costs are amortized over the life of the related bond issue using the straight-line method.

Other Real Estate Owned

Other real estate owned represents property acquired through foreclosure on loans, received by deed in lieu of foreclosure or transferred from lease receivable when the properties are available for sale. Other real estate owned is recorded at the lower of the loan balance or the estimated fair market value of the property at the time of receipt of the property, with any excess of loan balance over fair market value charged to the allowance for loan losses. Upon final disposition or a decline in the value of the property, gains or losses are charged or credited to operations in the current period.

Venture Capital Limited Partnership Investment

The Authority's venture capital limited partnership investment represents an investment in the Polaris Fund. The investment is accounted for at the lower of cost or market.

Income Taxes

The Internal Revenue Code provides that gross income for tax purposes does not include income accruing to a state or territory, or any political subdivision thereof, which is derived from the exercise of any essential governmental function or from any public utility. The Authority is a political subdivision of the State performing an essential governmental function and is therefore exempt from federal and State income taxes.

Notes to Combined Financial Statements

Furniture and Equipment

Purchases of furniture and equipment are expensed as such items are the property

of the State.

Appropriations and Grants
Appropriations and grants are recorded as additions to contributed capital when received.

(3) Restricted Economic Development Project
Delong Mountain Transportation System

- In 1984, the Legislature addressed the possibility of lending support to the development of lead and zinc mining in the Delong Mountain area in northwestern Alaska through the facilities of the Authority by establishing the Economic Development Account. The 1985 Legislature enacted legislation providing authorization to proceed with the Red Dog Project and to issue bonds for financing. The Red Dog Project consists of a road and port to serve regional needs and to permit transportation of lead and zinc concentrates and other minerals from the Red Dog deposit (one of the largest zinc deposits in the world) and other mineral deposits expected to be developed in the area. To assist in providing funding for the Red Dog Project, the Legislature appropriated \$12,000,000 cash and net loans totaling \$131,511,300, previously participated in or made by the State to various borrowers in Alaska under seven economic assistance programs. When moneys are released from the pledge to bond holders of the DeLong Mountain Transportation Project Revenue Bonds, they revert to the Authority's unrestricted programs under legislation passed in 1994 which required the payment of \$60,000,000 by the Authority to the State's General Fund during fiscal year 1995.
- On June 30, 1986, the Authority entered into a contract with Cominco American Incorporated (Cominco) providing for the financing, construction, use, operation and maintenance of the Delong Mountain Transportation System. The agreement provides that Cominco pay tolls for the use of the Delong Mountain Transportation System, consisting of fifty-two miles of road and a port facility on the Chukchi Sea, constructed and operated by the Authority. The annual tolls are the amount necessary to amortize the cost of the Red Dog Project over a fifty-year period at an interest rate of 6.5%. Toll payments began January 1, 1991. Certain payments to be made by Cominco are secured by letters of credit. The agreement with Cominco has been recorded on the Authority's books as a direct financing lease.

Notes to Combined Financial Statements

- On August 7, 1986, the Authority entered into an agreement with NANA Regional Corporation, Inc. providing for a ninety-nine year lease of lands for the proposed port and road. Upon execution of the agreement, \$1,100,000 was paid by the Authority for the entire lease term.
- On March 17, 1987, the Authority issued \$103,250,000 of Delong Mountain Transportation Project Revenue Bonds to finance the portion of the Red Dog Project which is a public port facility. All assets and receipts of the Red Dog Project are restricted for use in the Red Dog Project and are pledged to the repayment of the DeLong Mountain Transportation Project Revenue Bonds.
- (4) Additional Information Regarding Cash Flows and Noncash Activities
 Additional information regarding cash flows and noncash activities for the years
 ended June 30, 1995 and 1994 (with combining information for 1995) follows:

Interest paid 8,347,154 6,970,675 15,317,829 18,000, Noncash activity: Skagway lease receivable reclassified to investment in development projects (note 8) Lease receivable reclassified to	Enterprise Development Activities and Unrestricted Restricted Economic Economic Development Projects Project	<u>1995</u> <u>1994</u>
Skagway lease receivable reclassified to investment in development projects (note 8) \$ 20,207, Lease receivable reclassified to	4 1	
	\$	- 20,207,771
Outer feet codes similar	5,049,000 - !	5,049,000 -

Notes to Combined Financial Statements

(5) Investment Securities
Major components of investment securities, the maturity distribution and carrying value at June 30, 1995 and 1994 (with combining information for 1995)
follow:

	Enterprise Development Activities and Unrestricted Economic Development Projects	Restricted Economic Development Project	<u>1995</u>	<u>1994</u>
U.S. Treasury securities maturity: Within one year After one but within five years After five but within ten years After ten but within twenty- five years	\$ 35,028,199 77,600,358 2,996,891	10,852,606 106,973,794 2,951,778	, ,	119,165,518 156,171,061 - - 275,336,579
U.S. Government agencies maturity: Within one year After one but within five years After five but within ten years	22,171,196 78,433,760 12,994,630 113,599,586 \$ 230,147,128	3,047,520 1,847,296 - - - - - - - - - - - - - - - - - - -	25,218,716 80,281,056 12,994,630 118,494,402 355,820,122	51,077,778 76,712,449 6,519,047 134,309,274 409,645,853

At June 30, 1995, the market value of investment securities was as follows:

Enterprise Development Activities and
Unrestricted Economic Development Projects
Restricted Economic Development Project
\$ 230,898,006
126,830,151
\$ 357,728,157

All investments and collateral for the repurchase agreements are registered in the Authority's name and are held by the Authority or its custodian. This arrangement results in Category 1 safekeeping risk, the lowest safekeeping risk classification as defined by Governmental Accounting Standards Board Statement No. 3 and Technical Bulletin No. 87-1.

Notes to Combined Financial Statements

Certain investment securities, repurchase agreements and cash are restricted by the terms of the Authority's bond resolutions. A summary of restricted amounts at June 30, 1995 and 1994 (with combining information at June 30, 1995) follows:

Enterprise

		Development Activities and Unrestricted Economic Development	Economic		
	Restriction	Projects	<u>Project</u>	<u>1995</u>	1994
Capital Reserve Funds	Secure debt service payments - bonds	\$ 7,605,833	8,857,575	16,463,408	17,441,652
Debt Service Funds	Funds held for future debt service - bonds	47,285	-	47,285	51,913
Loan Prepayment Accounts	Funds held for future debt service - bonds	634,681	-	634,681	1,606,057
Loan Insurance Fund	Guarantee financing of a wastewater treatment facility in Sitka, Alaska	_	-	-	1,928,572
Business Assistance Fund	Guarantee business loans Construction costs or, if	100,147	-	100,147	111,365
Unexpended Bond Proceeds	not so used, future mandatory bond redemption	- -	-	-	7,634,900
Project Funds	Secure debt service payments - bonds		118,817,035	118,817,035	101,707,394
		\$ 8,387,946	127,674,610	136,062,556	130,481,853

Notes to Combined Financial Statements

Certain investment securities and repurchase agreements have been designated by the Board of Directors or otherwise for various purposes. A summary of designated amounts in the Enterprise Development Activities and Unrestricted Economic Development Projects at June 30, 1995 and 1994 follows:

	Designation	<u>1995</u>	<u>1994</u>
Business Assistance Fund Healy Project Funds	Guarantee business loans Construction costs	\$ 5,162,853	5,261,886 59,631,821
		\$ <u>5,162,853</u>	64,893,707

(6) Loans

The Authority grants secured commercial real estate and other loans to businesses throughout the State of Alaska. Although the Authority has a diversified loan portfolio, the borrowers' ability to honor their credit agreements is generally contingent upon economic conditions in the State.

Loans outstanding at June 30, 1995 and 1994 (with combining information at June 30, 1995) are classified as follows:

Enternrise

	Dev Activ Unrestri	elopment ities and cted Economic ment Projects		ted Economic ment Project	1	1995		1994
Loan program type	Number	Amount	Number	Amount	Number	Amount	Number	Amount
Appropriated Loan participation:	75	\$ 10,261,021	729	\$ 34,795,445	804	\$ 45,056,466	1,075	\$ 56,723,313
Bonds outstanding	151	82,002,178	-	-	151	82,002,178	157	83,440,319
Bonds retired	68	28,371,452	-	-	68	28,371,452	70	30,663,230
Internally funded	67	91,854,866	-	-	67	91,854,866	54	62,201,048
OREO sale financing	67	23,103,834	-	-	67	23,103,834	6 8	21,659,183
Other	<u>53</u>	2,584,488	_=		53	2,584,488	66	2,985,569
	481	\$ 238,177,839	729	\$ 34,795,445	1,210	272,973,284	1,490	\$ 257,672,662

Notes to Combined Financial Statements

The aging of loans at June 30, 1995 and 1994 (with combining information at June 30, 1995) follows:

Enterprise

	Activi Unrest Eco	opment ties and ricted nomic nt Projects		ed Economic ent Project	1	995	19	94
Loan type	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount
Current Past due:	93.30%	\$ 222,209,214	91.04%	\$ 31,675,945	93.01%	\$ 253,885,159	91.85%	\$ 236,690,553
31-60 days	.06	146,923	5.74	1,998,932	.79	2,145,855	6.32	16,275,006
61-90 days	.04	102,628	.98	341,740	.16	444,368	. 57	1,458,082
0ver 90 days	6.60	15,719,074	2.24	778,828	6.04	16,497,902	1.26	3,249,021
	100.00%	\$ 238,177,839	100.00%	\$ 34,795,445	100.00%	\$ 272,973,284	100.00%	\$ 257,672,662

Loans which are more than ninety days past due, excluding restructured loans, on which the accrual of interest has been discontinued amounted to \$4,938,542 and \$2,524,348 at June 30, 1995 and 1994, respectively. Gross interest income which would have been received on these loans amounted to \$328,971 for 1995 and \$265,147 for 1994. The amount of interest income collected and included in net income was \$100,923 for 1995 and \$161,032 for 1994.

Loans on which the terms have been restructured amounted to \$33,029,363 and \$33,472,399 at June 30, 1995 and 1994, respectively. Gross interest income which would have been received on these loans amounted to \$3,007,317 for 1995 and \$3,006,709 for 1994. The amount of interest income collected and included in net income was \$1,984,420 for 1995 and \$2,056,008 for 1994.

Notes to Combined Financial Statements

(7) Allowance for Loan Losses
An analysis of changes in the allowance for loan losses for the years ended
June 30, 1995 and 1994 (with combining information at June 30, 1995) follows:

Enterprise Development Activities and			
	Development		
Projects	Project	<u>1995</u>	1994
\$ 14,746,705 1,701,655	1,852,301	16,599,006 1,701,655	16,729,388 1,000,000
	14,943	, ,	42,749
(89,416)	(33,887)	(123,303)	(1,289,318)
<u> </u>			116,187
\$ <u>16,385,347</u>	1,833,357	18,218,704	16,599,006
	Development Activities and Unrestricted Economic Development Projects \$ 14,746,705 1,701,655 26,403 (89,416)	Development Activities and Unrestricted Economic Development Projects \$ 14,746,705 1,852,301 1,701,655 26,403 14,943 (89,416) (33,887)	Development Activities and Unrestricted

- (8) Net Investment in Direct Financing Leases and Development Projects

 The Authority leases the Unalaska Project under terms of an agreement, recorded as a direct financing lease, which transfers the Unalaska Project to the City of Unalaska after all financial obligations have been met. Minimum payments under the agreement are the amounts required to pay the annual debt service costs of the \$7,000,000 Revolving Fund Bonds issued December 10, 1991. The annual minimum lease payments range from \$742,000 to \$789,000.
 - The Authority leases the Federal Express Project under an agreement which is recorded as a direct financing lease, expiring twenty years after the facility is placed in service. Minimum lease payments under the agreement will return the cost of the Federal Express Project plus 7.55% interest and are expected to be sufficient to pay the debt service on the \$28,000,000 Revolving Fund Bonds issued September 30, 1992.
 - Minimum annual toll fees for usage of the DeLong Mountain Transportation System return the cost of the Red Dog Project to the Authority over fifty years at an interest rate of 6.5%.

Notes to Combined Financial Statements

The components of the Authority's net investment in direct financing leases at June 30, 1995 and 1994 (with combining information at June 30, 1995) are:

	Enterprise Development Activities and Unrestricted Economic Development Projects	Restricted Economic Development <u>Project</u>	<u>1995</u>	<u>1994</u>
Minimum lease payments receivable	\$ 68,434,743	541,038,763	609,473,506	600,767,043
Less: Unearned income Allowance for lease receivables	29,917,101	360,851,708	390,768,809	380,749,166 2,000,000
Net investment in direct financing leases	\$ 38,517,642	180,187,055	218,704,697	218,017,877

At June 30, 1995, future minimum lease payments receivable for each of the five succeeding fiscal years are:

Year ending	Enterprise Development Activities and Unrestricted Economic Development	Restricted Economic Development	Combined
June 30	Projects	Project	Combined
1996	\$ 3,259,000	11,958,000	15,217,000
1997	3,678,000	11,958,000	15,636,000
1998	3,676,000	11,958,000	15,634,000
1999	3,671,000	11,958,000 $11,958,000$	15,629,000
2000	3,669,000		15,627,000

Notes to Combined Financial Statements

The Authority, under the terms of a Terminal Access Agreement recorded as a direct financing lease, had provided Curragh, Inc. (Curragh) with certain nonexclusive, priority rights in connection with the Skagway Terminal. In 1993. Curragh instituted proceedings in Toronto, Ontario, Canada, under the Companies Creditors Arrangement Act (CCAA) and an ancillary proceeding under Section 304 of the Bankruptcy Code in the United States Bankruptcy Court for the District of Alaska. Curragh has been liquidated and substantially all of Curragh's assets have been sold. As a result of Curragh's liquidation, the Authority reclassified the direct financing lease receivable of \$20,207,771 to investment in development projects in the accompanying financial statements in 1994. In August 1995, the Authority entered into an agreement with a Canadian mining company to use 75% of the Skagway Terminal for the next seven years for an annual minimum user fee of \$2,582,500 per year; the contract contains optional renewal clauses for two additional seven-year terms. The Authority believes that additional users will be found for the remaining 25% of the Skagway Terminal and that the new user will renew or another user of the Skagway Terminal will be found at the end of the sevenyear term, and that the recoverability of its investment is assured.

The Authority will lease the Healy Project to Golden Valley Electric Association, Inc. under a power sales agreement providing for a minimum annual payment of approximately \$4,451,000, beginning when the project is operational, currently scheduled for January 1, 1999.

The Authority will receive user fees in consideration of its interest in the Seward Coal Load-out facility. The lessee will continue to operate the facility at its sole expense.

Notes to Combined Financial Statements

(9) Bonds Payable
The composition of bonds outstanding at June 30, 1995 and 1994 (with combining information at June 30, 1995) follows (maturity date information is as of June 30, 1995):

	D: / Ur	Enterprise evelopment Activities and nrestricted Economic Development Projects	Restricted Economic Development <u>Project</u>	<u>1995</u>	<u>1994</u>
Variable Demand/Fixed Rate Bonds - 7.5% and 7.7%,	•	6,645,000	_	6,645,000	7,300,000
issued October 30, 1984, maturing through 2004 Tax-exempt Umbrella Bonds:	\$	0,040,000	-	0,045,000	7,300,000
8.7% to 9.3%, issued June 12, 1985		-	-	-	10,365,000
7.7% to 8.125%, issued October 21, 1985, maturing through 2006		6,575,000	-	6,575,000	7,785,000
7.9% to 8.5%, issued December 19, 1985, maturing through 2006		5,730,000	_	5,730,000	6,530,000
8.0% to 8.875%, issued December 19, 1986,			_	7,430,000	7,790,000
maturing through 2012 Revolving Fund Bonds:		7,430,000	-	7,430,000	7,750,000
7.1% to 7.95%, issued December 13, 1990, maturing through 2010		20,255,000	-	20,255,000	21,035,000
6.45% to 7.3%, issued December 10, 1991, maturing through 2006		5,670,000	_	5,670,000	6,025,000
5.1% to 6.5%, issued September 30, 1992,		27,225,000	_	27,225,000	28,000,000
maturing through 2014 4.9% to 6.2%, issued May 17, 1995, maturing		27,223,000		27,223,000	20,000,000
through 2007		8,020,000	-	8,020,000	-
Refunding Revolving Fund Bonds: 4.3% to 6.2%, issued June 3, 1993, maturing					
through 2010		16,405,000	-	16,405,000	24,250,000
4.7% to 5.9%, issued March 30, 1994, maturing through 2006		10,790,000	-	10,790,000	11,435,000
4.7% to 6.2%, issued May 17, 1995, maturing through 2007		9,825,000	-	9,825,000	-
Delong Mountain Transportation Project Revenue					
Bonds - 6.1% to 7.3%, issued March 17, 1987, maturing through 2017			96,300,000	96,300,000	98,185,000
	\$	124,570,000	96,300,000	220,870,000	228,700,000

Notes to Combined Financial Statements

At June 30, 1995, Variable Demand/Fixed Rate, Umbrella and Revolving Fund Bonds (including Refunding) are secured by the general assets and future revenues of the Enterprise Development Account and the Unrestricted Economic Development Account Projects. Various bonds are further secured by loan proceeds and capital reserve funds established pursuant to terms of the bond resolutions (note 5). At June 30, 1995, all assets of the Red Dog Project of the Economic Development Account are restricted for use in the Red Dog Project and are pledged to the repayment of the DeLong Mountain Transportation Project Revenue Bonds, which are additionally secured by bond insurance (note 3).

At June 30, 1995, principal portions of the bonds payable mature as follows:

	De	Enterprise evelopment Activities				
		and	Doobudoto	al .		
	U	nrestricted Economic	Restricte Economic	u		
Year ending	D,	evelopment	Developmen	t		
June 30	D	Projects	Project	Combined		
1996	\$	6,630,000	2,000,000	8,630,000		
1997	•	7,145,000	2,120,000	9,265,000		
1998		7,710,000	2,250,000	9,960,000		
1999		8,160,000	2,395,000	10,555,000		
2000		8,090,000	2,550,000			
2001-2005		48,565,000	15,640,000			
2006-2010		29,200,000	22,105,000	51,305,000		
2011-2015		9,070,000	31,305,000	40,375,000		
2016-2017			15,935,000	15,935,000		
	\$,	124,570,000	96,300,000	220,870,000		

Notes to Combined Financial Statements

Enterprise Development Account bond resolution covenants effective June 30, 1995 preclude the Authority from incurring any general obligation indebtedness unless future estimated net income equals not less than 150% of the general obligation annual debt service requirement in each year or from taking any action to cause its unrestricted surplus to be less than the lesser of \$200,000,000 or the amount of general obligation indebtedness outstanding, and in no event less than \$100,000,000. At June 30, 1995, the Authority has estimated that projected future coverage for any year exceeds 150%, giving effect only to existing projects at that date, including the projected effect of completion of the Healy Project, and excluding the effect of other proposed projects and future construction expenditures. At June 30, 1995, unrestricted surplus was \$436,200,000.

(10) Bond Refunding and Defeasance

- On May 17, 1995, the Authority issued \$9,825,000 of Refunding Revolving Fund Bonds for the purpose of redeeming all of a bond issue. The refunding resulted in debt service payments approximately \$2,500,000 less than the refunded bonds over the next fifteen years. There was an economic gain of approximately \$1,400,000. Economic gain is calculated as the net difference between the present value of the old debt service requirements and the present value of the new debt service requirements, discounted at the effective interest rate and adjusted for additional cash paid.
- On March 30, 1994, the Authority issued \$11,435,000 of Refunding Revolving Fund Bonds for the purpose of redeeming all or a portion of three bond issues. The refunding resulted in debt service payments approximately \$4,500,000 less than the refunded bonds over the next sixteen years. Economic gain is calculated as the net difference between the present value of the old debt service requirements and the present value of the new debt service requirements, discounted at the effective interest rate and adjusted for additional cash paid. The financial statements reflect a \$473,526 extraordinary loss on refunding for the year ended June 30, 1994.
- The Authority recognized an extraordinary loss of \$1,827,562 for the year ended June 30, 1994 from the March 30, 1994 defeasance of \$23,840,000 of bonds. The loss resulted from the deposit of United States Treasury securities costing \$26,663,000 (including accrued interest receivable) into an irrevocable trust, necessary to effect the defeasance transaction. The defeasance resulted in decreased interest expense of \$469,000 in fiscal year 1994 and total future debt service savings of \$36,563,000 over the remaining lives of the bonds defeased (assuming each had been paid out in accordance with their original repayment schedules).

Notes to Combined Financial Statements

The investment securities deposited into the irrevocable trust and interest earned thereon are sufficient to pay when due the principal or redemption price and interest on the defeased bonds. The bonds mature, or are subject to redemption at 102% of the principal amount redeemed plus accrued interest prior to maturity, on April 1, 1996 and 1997, depending on the particular bond. The source of funds used to purchase the investment securities for the defeasance was the Authority's unrestricted investments. Defeased bonds, aggregating \$18,765,000 and related interest payable at June 30, 1995, remain outstanding but are excluded from the Authority's balance sheet, as are the investment securities.

(11) Retirement Plan

The Authority and its employees participate in the State of Alaska Public Employees' Retirement System (PERS), which is a multiple-employer retirement system offering a defined benefits pension plan to its participants. All full-time employees are required to participate. Employees are required to contribute 6.75% of their salary to the plan. The Authority is required to contribute an amount that is actuarially determined on an annual basis; the contribution rate for 1995 was 15.17%. The combined contribution requirement for the year ended June 30, 1995 was \$307,000. Covered payroll for the year ended June 30, 1995 was approximately \$1,400,000, constituting substantially all of the Authority's payroll.

Employees hired prior to July 1, 1986 with five or more years of credited service are entitled to annual pension benefits beginning at normal retirement age fifty-five or early retirement age fifty. For employees hired after June 30, 1986, the normal retirement age is sixty and the early retirement age is fifty-five. The normal annual pension benefit is equal to 2% of the member's highest three-year average monthly compensation for the first ten years of service, 2.25% for the second ten years of service and 2.5% thereafter. All service earned prior to July 1, 1986 is calculated using the 2% multiplier. Employees with thirty or more years of credited service may retire at any age and receive a normal benefit. Major medical benefits are provided without cost to all retirees first hired before July 1, 1986. Members first hired after June 30, 1986 may elect major medical benefits.

Notes to Combined Financial Statements

The pension benefit obligation, the actuarial present value of credited projected benefits, is a standardized disclosure measure of the present value of pension benefits adjusted for the effects of projected salary increases estimated to be payable in the future as a result of employee service to date. The following is information related to the State as an employer taken as a whole and is at June 30, 1994, the most recent actuarial valuation (in millions):

Projected benefit obligation: Current retirees and terminated participants Current employees	\$ 1,293 1,338 2,631
Net assets available for benefits	2,412
Unfunded pension benefit obligation	\$ <u>219</u>

(12) Commitments and Contingencies

Commitments

At June 30, 1995, the Authority held approximately \$465,000 of borrower and participating lender money which had not yet been remitted or applied. Additionally, the Authority held approximately \$94,778,000 of investments in trust for the construction to two intertie projects. The moneys and related liability are not reflected in the accompanying financial statements.

Environmental Issues

The Authority has identified certain properties and pledged collateral which may contain contaminated soils, and is currently undergoing environmental site assessments. The Authority's policy is to record a liability when the likelihood of responsibility for clean-up is probable and the costs are reasonably estimable. At June 30, 1995, there were no environmental issues which met both of these criteria and, accordingly, no provision has been made in the accompanying financial statements for any potential liability which may result.

Other Commitments and Contingencies The Authority from time to time may be a defendant in legal proceedings and contract disputes related to the conduct of its business. In the normal course of business, it also has various commitments and contingent liabilities, such as commitments for the extension of credit and guarantees, which are not reflected in the accompanying financial statements. At June 30, 1995, the Authority had extended loan commitments for loans of \$16,095,000 and loan guarantees of \$857,000. In the opinion of management, the financial position of the Authority will not be affected materially by the final outcome of any present legal proceedings or other contingent liabilities and commitments.

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