Investing in Alaskans
mission to provide various means of financing to promote economic growth and diversification in Alaska
AIDEA's 2008 Annual Report is dedicated to the memory of Brian Andrews, whose distinguished service on AIDEA's Board came to a sudden, tragic end in the summer of 2008 when he and his son Brandon were lost in a plane accident in Southeast Alaska. Brian will always be remembered as a true friend of AIDEA and a beloved gentleman.

Brian C. Andrews was born January 16, 1952. He moved to Alaska at the age of six and never desired to live anywhere else. Brian loved Alaska and its people and considered it a privilege to live in “The Great Land.”

He graduated from Juneau Douglas High School and subsequently from Colorado State University with a Bachelor of Science in Finance and Accounting. When he returned to Alaska, Brian began working for National Bank of Alaska and worked in various cities throughout the state in bank management, including Anchorage, Kenai, Glennallen, Ketchikan, Valdez and Wasilla. He returned to Juneau in 1979 and began working for the State of Alaska Department of Revenue, first as controller where he automated the department at the start of the computer era, and later as Deputy Commissioner. Brian later earned all his brokerage licenses and a CIMA designation and worked for both Merrill Lynch and Smith Barney before returning to work in the Department of Revenue as Deputy Commissioner in January 2007. Brian was proud to be of service to the State of Alaska.

Brian married his wife Joyce in 1972, and they have three children together: B.J., Nikki and Brandon. He obtained his pilot license in 1981 and spent much of his time flying, fishing and camping. He also loved skiing in the winters. Brian was passionate about his family and friends; he enjoyed meeting new people and brainstorming business ideas around the dinner table. He was a lifelong self-learner and was always ready to take on any new challenge. Brian’s laugh was contagious and he was full of life, love and joy.

Tribute to Brian provided by Joyce Andrews
Another Successful Year

We are pleased to announce that Fiscal Year (FY) 2008 was another successful year for AIDEA in its role as an economic driver for Alaska. Based on AIDEA’s strong performance in FY 2008, AIDEA’s Board declared a $22.72 million dividend at its December 2008 meeting. Since 1996 and including this dividend declaration, AIDEA has provided the State of Alaska and its citizens with over $251 million in dividend funds to support much-needed programs, services, and projects.

Another recognition of AIDEA’s strong performance occurred in May 2008, when Standard & Poor’s Rating Agency raised its underlying rating (SPUR) to AA- from A on AIDEA’s revolving fund bonds. We believe this strong bond rating together with AIDEA’s sound business principles further strengthen our ability to provide the kinds of financing that help promote economic growth, development and diversification in Alaska.

AIDEA was established to advance Alaska’s economic prosperity and to create jobs for Alaskans. We accomplish this mission through our Credit programs by providing long-term capital to businesses for operations and expansion, and through our Development Finance program by developing and owning infrastructure projects such as roads, ports and airport facilities with the purpose of advancing the economic prosperity of a region.

AIDEA’s Credit programs continue to promote economic development and generate and retain jobs in many businesses and industries throughout Alaska. In FY 2008, AIDEA issued more than $48 million in loans through our Loan Participation program. More than 570 permanent jobs, including 206 construction jobs, were created under this program in FY 2008.

Since its inception, AIDEA has funded more than $800 million in loans through the Loan Participation program and has funded more than 309 projects with $1.2 billion in bonds through AIDEA’s Conduit Revenue Bond program. Thousands of jobs have been created or retained as a result of AIDEA’s Loan Participation and Conduit Revenue Bond programs, and these programs will continue to be an economic and job catalyst into the future.

AIDEA’s Development Finance program was very active during FY 2008. AIDEA is in the midst of a $77 million expansion of its Ketchikan Shipyard and is also in the process of expanding its Skagway Ore Terminal. These projects, along with our DeLong Mountain Transportation System and other projects listed in the Annual Report, have led to the estimated creation and retention of over 630 direct jobs in the regions of the state where AIDEA projects are located. These projects have a tremendous economic impact on the respective communities. Department of Commerce, Community, and Economic Development (DCCED) figures indicate that the 2008 economic benefit to Ketchikan for the operation and expansion of the Shipyard was more than $34 million. AIDEA continues its work on bringing the Healy Clean Coal Project into operation for the benefit of Railbelt electricity consumers.

In today’s unsettled markets and uncertain economic conditions, AIDEA is more ready than ever to continue to work together with our partners in both private and public sectors as we meet Alaska’s challenges for Alaskans’ benefit.

On behalf of AIDEA’s Board of Directors and AIDEA’s management and staff, we thank Alaskans, Governor Palin, Alaska’s lawmakers and Alaska’s business community for their strong support of AIDEA and the vital role AIDEA plays in the economy of our great state.

Sincerely,

Pat Galvin, Commissioner of Revenue
AIDEA Board Chairman

Ted Leonard, CMA
Executive Director
Dear Alaskans,

It is evident by the pages in this Report that AIDEA’s vital role for Alaska continues to grow in importance. It is also evident that AIDEA pursues its mission for the people of Alaska with great success.

From Ketchikan to Kotzebue and many points in between, AIDEA’s positive impact on our economy is highly visible and unquestionably valuable. Thousands of jobs created or retained bring direct and meaningful results to families and communities across our state.

Alaskans have benefited and continue to benefit from the millions of dollars in dividends AIDEA provides the State of Alaska. These dividends are a strong indicator of AIDEA’s sound business principles, world-class professionalism and well-established conservative management of their balance sheet.

As my administration works to strengthen and grow Alaska’s economy, AIDEA continues to act as a strategic partner with Alaska’s lending community to provide the kinds of financing that promote economic growth, development and diversification. AIDEA represents the best of what a successful public and private partnership should be.

Alaska’s future is bright with unlimited potential and opportunity. AIDEA’s strategic role in the expansion and strengthening of our economy will only continue to grow.

I extend my sincere thanks to AIDEA’s Board of Directors and management and staff for the good work you do for the people of Alaska.

Sincerely,

Governor Sarah Palin
Loan Participation Program

Investing in Alaskans

Loan Participations

• $48 Million Funded in Fiscal Year (FY) 2008

• Creating and Retaining More Than 570 Jobs

• $381.5 Million Loan Participation Portfolio

This program provides permanent financing, both taxable and tax-exempt, to borrowers through a qualified originator for the purpose of developing, acquiring or enhancing Alaska business enterprises. The Loan Participation Program provides the benefit of long-term fixed or variable rate financing on the portion of the loan purchased by AIDEA. AIDEA does not originate loans, but is able to purchase up to 90 percent of a commercial loan to a maximum of $20 million. Originated by a financial institution eligible to participate in AIDEA’s Credit programs, the term of the AIDEA portion of the loan can exceed the bank’s term, thereby lowering scheduled payments. The project being financed must be in Alaska.
Make a splash! In March 2003 a tropical oasis was born in Anchorage. H2Oasis is literally and figuratively the hottest spot in Alaska for family fun and adventure. With the Master Blaster water coaster, wave pool, lazy river and body slides, there is something for everyone. Adults can relax in the hot tub while the little ones explore the Sea Dragon Pirate Ship with seven slides.

H2Oasis offers an express gym with free weights and workout machines overlooking the waterpark, so you can get in your workout while the kids splash around in the pools below. With palm trees, 84-degree water and atmosphere, every day is a day at the beach.

In November 2007, AIDEA and Northrim Bank refinanced Alaska Waterpark Company, Inc.’s existing debt and provided funds for the installation of a 368-foot long, 42-inch diameter open flume water slide for a total of $3,630,000. AIDEA’s portion of the loan is $2,995,000 and Northrim Bank’s share is $635,000.

H2Oasis brings something to Alaska that might not otherwise exist. Not only does the waterpark provide fun for the whole family, H2Oasis is a locally owned company that focuses on local hire and training and provides up to 150 jobs per year. It doesn’t stop there. Plans are in the works to add a hotel to the waterpark, thus creating a destination resort.

“AIDEA and Northrim were able to provide a much more suitable loan with better terms. We needed a good, solid loan for the long run.”

Dennis Prendeville, Alaska Waterpark Company, Inc., President & CEO
For the past 22 years, Phillips Cruises & Tours, LLC, has brought the splendor of Prince William Sound to travelers from around the world. The alpine, piedmont and calving tidewater glaciers plus the magnificent wildlife draw people to Prince William Sound, and the folks at Phillips help provide memories that last a lifetime.

Aboard the M/V Klondike Express, a 137-foot, high-speed catamaran, passengers can relax and take in the scenery in the luxury of a heated cabin with large picture windows. There isn’t a bad seat in the gallery. Cruising through the calm, protected waters of Prince William Sound, you come face-to-face with towering masses of ice, migratory whales and breathtaking Alaska scenery. This is one adventure that is fun and memorable for the whole family.

In September 2007, AIDEA participated at 90 percent with KeyBank in a business loan for the long-term refinancing of the existing debt on the M/V Klondike Express.

Through the AIDEA and KeyBank partnership, Phillips Cruises & Tours continues to share 135 miles of glaciers, marine wildlife and some of the most breathtaking scenery on earth with Alaskans and visiting friends and relatives.

“AIDEA was easy to deal with. They were able to lower and fix the interest rate, which increased cash flow and improved the profitability of the company.”

Bob Neumann, Phillips Cruises & Tours, LLC, Owner
Investing in Alaskans Development Finance Program

Creating and Retaining More Than 630 Jobs

AIDEA assists Alaska business through its ability to develop, own and operate facilities within the state with the purpose of advancing the prosperity of a region. Manufacturing facilities, roads, ports, airports, infrastructure for tourism destination facilities or other public use facilities essential for regional economic well-being are considered eligible projects. The project and its development must be economically advantageous to the state and public welfare, must contribute to economic growth, and be economically and financially able to produce revenue to repay the amount financed.

AIDEA constructed the FedEx hangar to support FedEx operations at Ted Stevens Anchorage International Airport, and to strengthen Alaska’s role as an international air crossroads.

This landmark facility can accommodate a Boeing 747 as well as other wide-body aircraft. The hangar is supported by an adjacent fire suppression pump house and water storage facility, and AIDEA is currently financing a fire protection system upgrade within the hangar. AIDEA is proud to be part of the major FedEx hub at Ted Stevens Anchorage International Airport.

The Red Dog ore body is one of the world’s most significant zinc deposits. AIDEA owns the DeLong Mountain Transportation System—the key infrastructure component that enables Red Dog Mine and its operator, Teck Cominco, to produce economic opportunity for the region and the state.

Red Dog Mine annually produces and ships more than 1.4 million tons of concentrate. The mine employs more than 450 people at the Mine Site and the Port Site, located 50 miles away on the Chukchi Sea coast. AIDEA is proud of its role in helping bring world-class mining and significant economic opportunity to the people of Northwest Alaska.
Owned by AIDEA, operated by Alaska Ship & Drydock, Ketchikan Shipyard is a center of economic activity in Ketchikan. The Shipyard builds and services all types of vessels with primary focus on vessels operating in Alaska waters. Ketchikan Shipyard also serves as the primary maintenance facility for the Alaska Marine Highway System.

With state-of-the-art manufacturing techniques, Alaska Ship & Drydock is building the M/V Susitna, a ship designed by the U.S. Navy for moving large payloads at high speeds in high seas through ice-infested waters. The Susitna, also capable of beach landings, is planned for launch in late 2009 and will provide high-speed ferry service between Anchorage, the Mat-Su Borough and the village of Tyonek.

Ketchikan Shipyard is in the midst of a multi-year, $77 million expansion. When this development is complete, the Shipyard will simultaneously be able to build or service multiple vessels at two dry docks and three onshore work berths. With these expanded capabilities, a year-round workforce will be required.

In 2008, Ketchikan Shipyard’s facility operations generated an estimated $16 million economic impact to the city and borough, including direct employment of 100 employees with payroll of $5 million. Indirect and induced employment is estimated to add another 40 jobs to Ketchikan’s economy. AIDEA’s Shipyard expansion project also provides significant economic impact to the community. Nearly $18 million was pumped into the economy as a result of Shipyard construction activity, producing more than 75 direct and indirect jobs.

Ketchikan Shipyard has the potential to become the center of marine-related building activity in Alaska due to its competitive advantage as a strategically located facility dedicated to lean, high performance shipbuilding standards, with a developed and continually improving workforce. AIDEA is pleased to support Alaska Ship & Drydock’s workforce development initiative, through which even more Alaskans will be trained for careers in shipbuilding. As AIDEA’s Ketchikan Shipyard expansion continues and new markets are tapped, the Shipyard will be an increasingly dynamic economic engine in a great Alaska community.
**Skagway Terminal**

AIDEA purchased the Skagway Ore Terminal in 1990 to promote year-round economic activity in Skagway, Alaska. The terminal is used to receive, store and ship mineral concentrates.

In 2007, AIDEA completed the first phase of Skagway Ore Terminal’s renovation. A new 25,000 square foot concentrate storage building together with support structures were built to handle the concentrates. In 2008, work continued on the process of adding 15,000 square feet of new storage. The Municipality of Skagway also released its Port Development Plan. AIDEA is proud to have participated with Skagway in the development of this plan.

In 2008, Sherwood Copper shipped 28,690 dry metric tons of high grade copper-gold concentrates through the newly revitalized terminal. Skagway Ore Terminal serves as a great example of what can be done to get a non-performing asset back in operation, produce employment for Alaskans and generate a return on the AIDEA investment.

**Snettisham Project**

AIDEA owns the Snettisham Hydroelectric Project, located in a rugged area 28 miles southeast of Juneau. Snettisham is a 78 MW hydroelectric project that provides most of the Juneau area’s electrical energy.

In the early morning hours of April 16, 2008, a massive avalanche on a remote mountainside destroyed several transmission towers as well as the transmission line, cutting off Snettisham’s abundant and low-cost hydroelectric power. The sudden loss of Snettisham power caused Alaska Electric Light and Power (AEL&P) to immediately switch to diesel generation, which sustained Juneau without interruption as crews worked to repair the line. Hydroelectric power was restored on June 1, far earlier than had been anticipated in the days following the slide.

“AEL&P and their contractors are to be commended for a tremendous job done under extreme conditions. No one expected these repairs to be accomplished as quickly as they were. These crews successfully performed difficult work in some of Alaska’s most hazardous terrain. As a result, Juneau residents were able to breathe a sigh of relief that their hydroelectric power was restored safely and far sooner than expected.

AEL&P and all the people involved in this effort did an outstanding job.”

AIDEA Executive Director Ted Leonard
Business and Export Assistance Program

AIDEA provides loan guarantees through its Business and Export Assistance Program. The Loan Guarantee Program is designed to assist small- to medium-sized Alaska businesses. AIDEA’s support can make project financing of working capital, inventory and other assets possible for those borrowers who might not otherwise obtain commercial financing. Guarantees are available to eligible Alaska businesses for real property, tangible personal property, working capital and export transactions. AIDEA is authorized to guarantee up to 80 percent of a loan to a maximum of $1 million. Loans must be originated by an eligible financial institution. The guarantee extends to the principal balance, accrued interest and liquidation expenses.

AIDEA assistance allows unsecured loans up to $100,000 for qualified borrowers and projects. Through AIDEA, small and medium enterprises (SMEs) have access to the U.S. Export-Import Bank (Ex-Im Bank). The Ex-Im Bank has a partnership with AIDEA that helps Alaska SMEs make greater use of Ex-Im Bank’s financing programs. The programs include working capital guarantees, export credit insurance, medium- and long-term guarantees and direct loans to foreign buyers.

Conduit Revenue Bond Program

AIDEA acts as a conduit for the issuance of tax-exempt and taxable revenue bonds. A business enterprise or non-profit corporation may request the adoption of an eligibility resolution for tax-exempt financing by submitting a preliminary application. If AIDEA’s Board adopts an eligibility resolution for the project, the applicant and AIDEA enter into a Memorandum of Agreement. Neither AIDEA’s assets nor credit are at risk in this program. The creditworthiness of the project, borrower strength and any credit enhancements are essential to the underwriting and placement of revenue bonds.

Small Bond Program

Generally, conduit revenue bond transactions less than $10 million may not be cost-effective because of high transaction costs associated with this type of financing. AIDEA partnered with Wells Fargo Brokerage Services to establish a program that provides cost-effective financing for small conduit revenue bond transactions. Within this Small Bond Program, documentation has been streamlined and standardized to eliminate or reduce various transaction costs. The result: Customers with smaller financing needs can take advantage of the Conduit Revenue Bond program, especially when the project qualifies for tax-exempt financing.

For more information on AIDEA’s financing programs, log on to www.aidea.org/programs.
AIDEA Loan Programs administered by the State of Alaska Department of Commerce, Community and Economic Development, Division of Investments:

Rural Development Initiative Fund (RDIF)

The goal of AIDEA’s RDIF Loan Program is to provide long-term private sector employment by financing business start-up and expansion in communities with a population of 5,000 or less and not connected by road or rail to Anchorage or Fairbanks, or 2,000 or less connected by road or rail. RDIF loans may be made for working capital, equipment, construction or other commercial purposes and must result in the creation of new jobs or the retention of existing jobs in the eligible community. The maximum loan amount is $100,000 to a person or up to $200,000 to two or more people for a maximum term of 25 years, and a rate of 1 percent below prime.

Small Business Economic Development Program (SBEDP)

The goal of this program is to provide long-term private sector employment by financing business start-up and expansion for companies that are a small business as defined by the Small Business Administration. Applicants are required to match loan funds with cash or other private financing. SBEDP loans must result in the creation of new jobs or the retention of existing jobs in eligible areas. The maximum loan amount is $300,000 for a maximum term of 20 years on fixed asset loans and five years for working capital loans; the loan amount may not exceed 90 percent of the collateral value. The interest rate is fixed.

For more information on the RDIF Loan Program and Small Business Economic Development Program, please visit www.dced.state.ak.us/investments.
AIDEA
Dividend History by Year Declared
(in thousands)

FISCAL YEAR

AIDEA REEVOLVING FUND
Net Assets
(in thousands)

FISCAL YEAR

AIDEA REEVOLVING FUND
Total Loans
(in thousands)

FISCAL YEAR

CALENDAR YEAR
## BALANCE SHEET

<table>
<thead>
<tr>
<th>Assets:</th>
<th>2008</th>
<th>2007</th>
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</thead>
<tbody>
<tr>
<td>Investment securities and cash</td>
<td>$327,666</td>
<td>359,218</td>
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<tr>
<td>Loans, net</td>
<td>372,144</td>
<td>376,198</td>
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<tr>
<td>Development projects</td>
<td>345,674</td>
<td>334,152</td>
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<tr>
<td>Other assets</td>
<td>15,021</td>
<td>20,626</td>
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<tr>
<td>Snettisham Project assets</td>
<td>91,808</td>
<td>93,287</td>
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<tr>
<td><strong>Total assets</strong></td>
<td><strong>1,153,313</strong></td>
<td><strong>1,183,481</strong></td>
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<table>
<thead>
<tr>
<th>Liabilities and net assets:</th>
<th></th>
<th></th>
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</thead>
<tbody>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
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<tr>
<td>Revolving fund bonds</td>
<td>118,955</td>
<td>192,015</td>
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<tr>
<td>Other liabilities</td>
<td>9,090</td>
<td>11,359</td>
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<tr>
<td>Snettisham Project liabilities</td>
<td>91,808</td>
<td>93,287</td>
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<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>219,853</strong></td>
<td><strong>296,611</strong></td>
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<tr>
<td><strong>Net assets</strong></td>
<td><strong>933,460</strong></td>
<td><strong>886,820</strong></td>
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<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>1,153,313</strong></td>
<td><strong>1,183,481</strong></td>
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## REVENUES, EXPENSES AND CHANGES IN NET ASSETS

<table>
<thead>
<tr>
<th>Operating revenues:</th>
<th>2008</th>
<th>2007</th>
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<tbody>
<tr>
<td>Interest on loans</td>
<td>$25,253</td>
<td>25,089</td>
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<tr>
<td>Interest on direct financing leases</td>
<td>17,106</td>
<td>16,810</td>
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<tr>
<td>Investment interest</td>
<td>17,614</td>
<td>17,599</td>
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<tr>
<td>Net increase in fair value of investments</td>
<td>3,131</td>
<td>3,581</td>
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<tr>
<td>Other income</td>
<td>5,540</td>
<td>4,112</td>
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<tr>
<td>Snettisham Project restricted income</td>
<td>4,445</td>
<td>4,522</td>
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<tr>
<td><strong>Total operating revenues</strong></td>
<td><strong>72,089</strong></td>
<td><strong>71,713</strong></td>
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<table>
<thead>
<tr>
<th>Operating expenses:</th>
<th>2008</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest</td>
<td>9,039</td>
<td>10,757</td>
</tr>
<tr>
<td>General and administrative</td>
<td>8,954</td>
<td>8,014</td>
</tr>
<tr>
<td>Provision for loan losses</td>
<td>(488)</td>
<td>(3,674)</td>
</tr>
<tr>
<td>Depreciation</td>
<td>2,119</td>
<td>1,949</td>
</tr>
<tr>
<td>Other project expenses</td>
<td>3,553</td>
<td>2,872</td>
</tr>
<tr>
<td>Snettisham Project interest expense</td>
<td>4,445</td>
<td>4,522</td>
</tr>
<tr>
<td><strong>Total operating expenses</strong></td>
<td><strong>27,622</strong></td>
<td><strong>24,440</strong></td>
</tr>
</tbody>
</table>

| Operating income                     | 45,467      | 47,273      |
| Net nonoperating revenues            | 11,173      | 11,791      |
| Dividend to State of Alaska          | (10,000)    | (16,650)    |
| **Increase in net assets**           | **$46,640** | **42,414**  |

(dividends)
Pictured from top, left to right:

Leo Von Scheben
John R. Winther
Patrick Galvin
John T. Kelsey
Emil Notti
ALASKA INDUSTRIAL DEVELOPMENT AND EXPORT AUTHORITY

RESOLUTION NO. G08-14

IN MEMORIAM: A RESOLUTION OF THE ALASKA INDUSTRIAL DEVELOPMENT AND EXPORT AUTHORITY IN APPRECIATION OF DEPUTY COMMISSIONER BRIAN ANDREWS

WHEREAS, Deputy Commissioner Brian Andrews served on the Authority’s board from January 2007 until his tragic disappearance while on a fishing trip in August 2008. Mr. Andrews brought to the board over 30 years of private and governmental financial investment and management experience that assisted the board and staff in making decisions that benefited various businesses throughout the state; and

WHEREAS, Mr. Andrews worked closely with staff of the Authority making available his time and expertise in calculating scenarios and financial planning on a range of projects; and

WHEREAS, Mr. Andrews served on many boards during his tenure, one in particular demonstrated his kindness and love of Alaska - his board membership to the Wildflower Court, a non-profit organization dedicated to senior citizen care. He was also involved in various civic and club organizations in Juneau. Mr. Andrews was a beloved husband and father; and

WHEREAS, the Authority has dedicated its 2008 Annual Report to the memory of Deputy Commissioner Brian Andrews.

NOW, THEREFORE, BE IT RESOLVED:

That the Alaska Industrial Development and Export Authority adopts this Resolution of Appreciation for Brian Andrews, a true friend of AIDEA and a beloved gentleman.

DATED at Anchorage, Alaska, this 11th day of December, 2008.

Chairman Pat Galvin
Commissioner Leo von Scheben
Commissioner Emil Notti
Mr. John Winther

ATTEST:
Secretary Ted Leonard
Exemption from taxation

The Alaska Industrial Development and Export Authority is a political subdivision of the State of Alaska performing an essential governmental function and as such is not subject to federal or state income taxation. In accordance with AS 44.88.140 (a), the Authority submits the following information describing the nature and extent of the tax exemption of the Authority’s property: All furniture, fixtures and equipment utilized by Authority personnel and real property occupied by the Authority offices within the Municipality of Anchorage are exempt from Municipality of Anchorage property taxes. All real and personal property associated with or part of projects developed, originally owned or operated under the Economic Development account located within cities, municipalities and/or boroughs are exempt from any respective real and personal property taxes.
For AIDEA’s complete Audited Financial Statements for Fiscal Year 2008, log on to www.aidea.org or call (907) 771-3000.